

REN 

1ST HALF 2012 **RESULTS REPORT**



1st Half 2012 Highlights

- ▶ **EBITDA** stood at €261.7M, a strong **11.1% growth** versus 2011, driven by an increase in the average RAB (+8.3%), as well as in the (weighted) average rate of return;
- ▶ **OPEX** decreased by **2.6%** and **Core OPEX** decreased by **5.6%** versus the first half of 2011, as a result of ongoing cost efficiency initiatives;
- ▶ **Net Income** stood at **€70.6M**, a **3.4% growth y.o.y.** This result was achieved despite the corporate tax rate increase and the negative behavior of the net financial income;
- ▶ Despite the **reduction in CAPEX of 46%** as a result of strategic decisions, **transfers to RAB increased by 70% y.o.y.**, essentially due to the conclusion of the Sines LNG Terminal;
- ▶ After the end of the semester REN concluded the purchase of **7.5%** of HCB's share capital, an investment aimed at REN's future participation in Mozambique's power transmission projects.

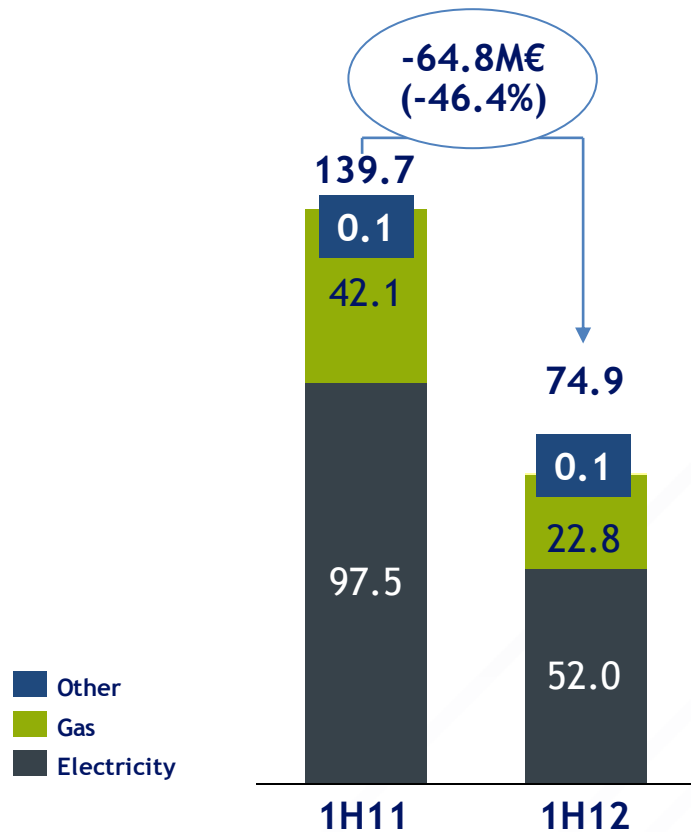
Main financial indicators 1st H 2012

(€M)	2Q11	2Q12	y.o.y.	1H11	1H12	y.o.y.
EBITDA	120.1	130.9	9.1%	235.5	261.7	11.1%
Net financial income	-25.4	-35.0	37.6%	-46.2	-67.2	45.3%
Net income	33.9	36.1	6.7%	68.3	70.6	3.4%
Recurrent net income	33.9	30.5	-10.0%	68.3	65.0	-4.8%
Average RAB	3,065.7	3,320.2	8.3%	3,065.7	3,320.2	8.3%
CAPEX	79.6	49.9	-37.3%	139.7	74.9	-46.4%
Net debt	2,298.4	2,452.2	6.7%	2,298.4	2,452.2	6.7%

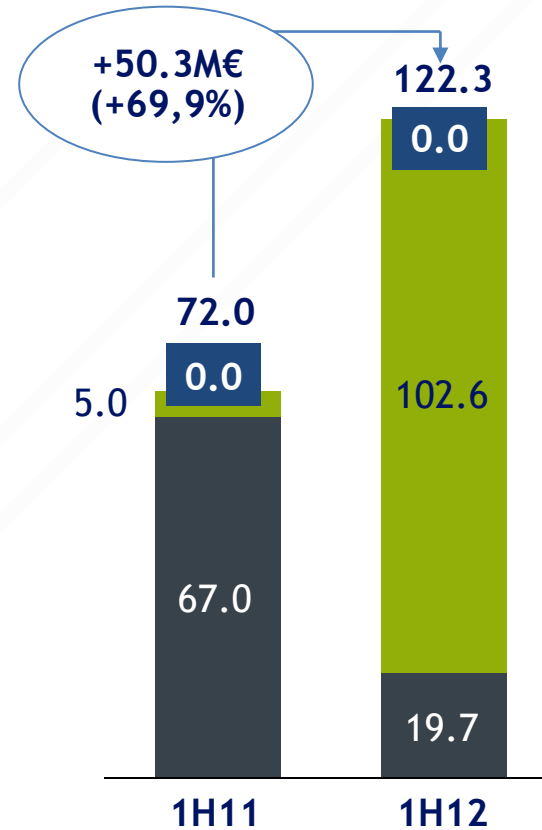
CAPEX reduced as expected

Execution in line with past years

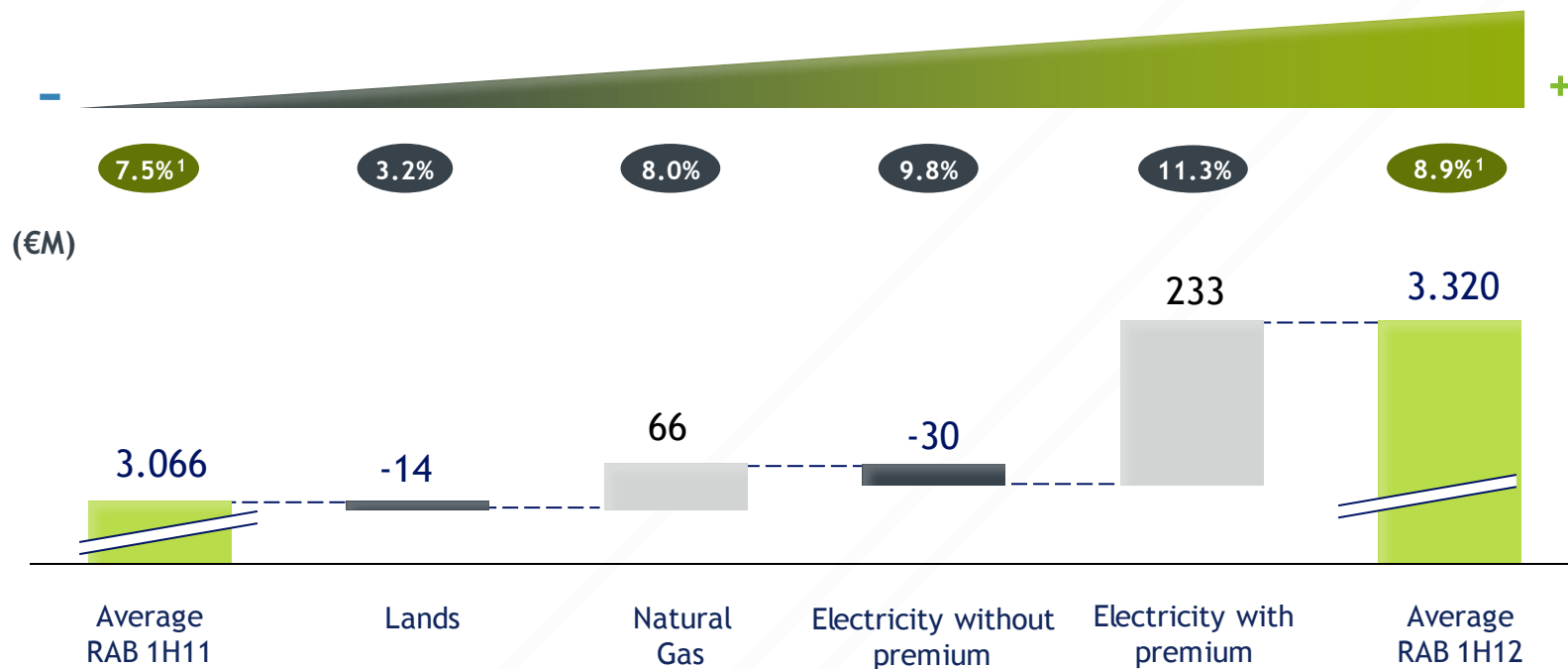
CAPEX



TRANSFERS TO RAB



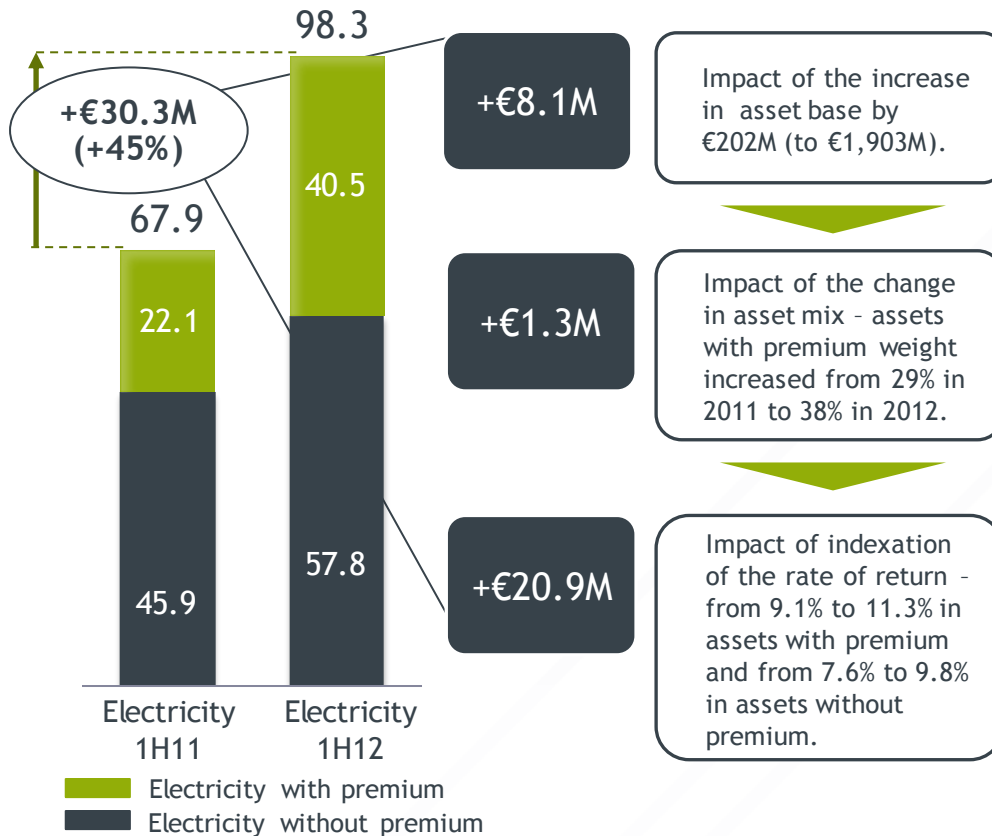
A significant growth in assets with higher RoR



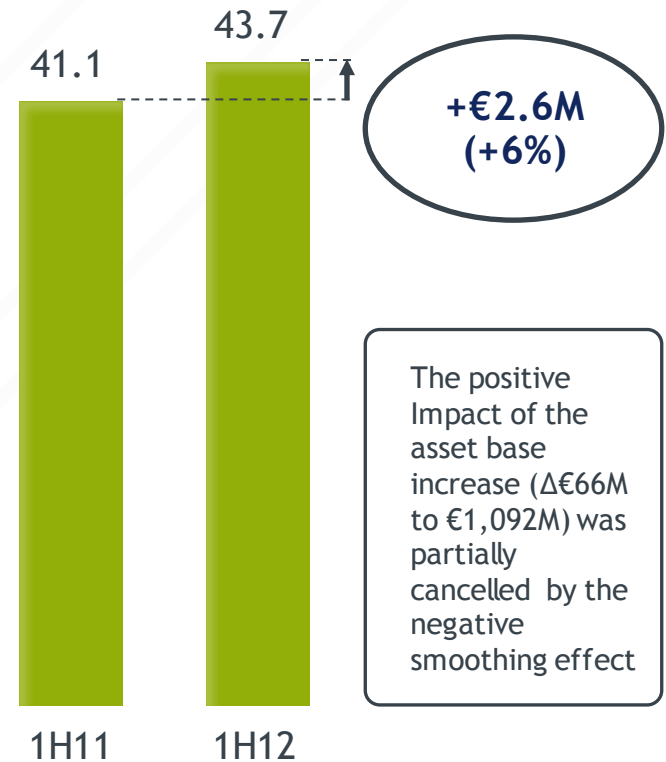
1) RoR obtained as both the RAB and hydro and protection zone land remuneration, divided by the total average RAB.

Return on RAB impacted strongly by the update in electricity RoR

RAB REMUNERATION IN ELECTRICITY (EX: LANDS) (€M)

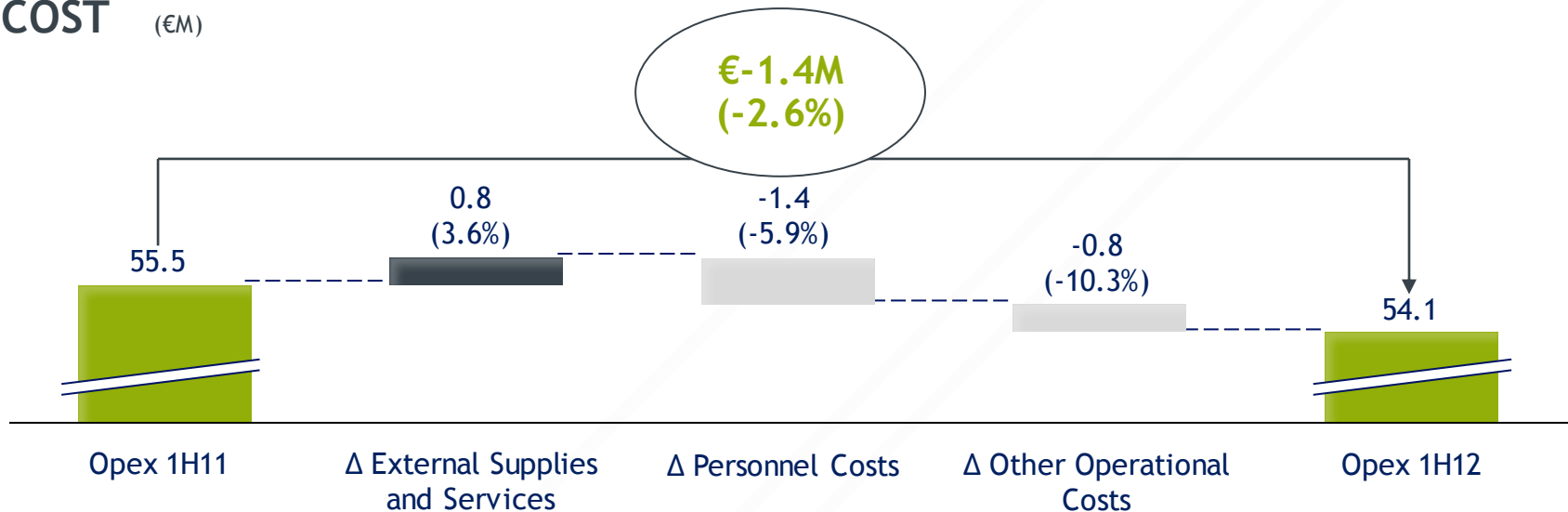


NATURAL GAS RETURN ON RAB (€M)



Operational costs down due to efficiency initiatives and to the impact of the State Budget law on wage costs

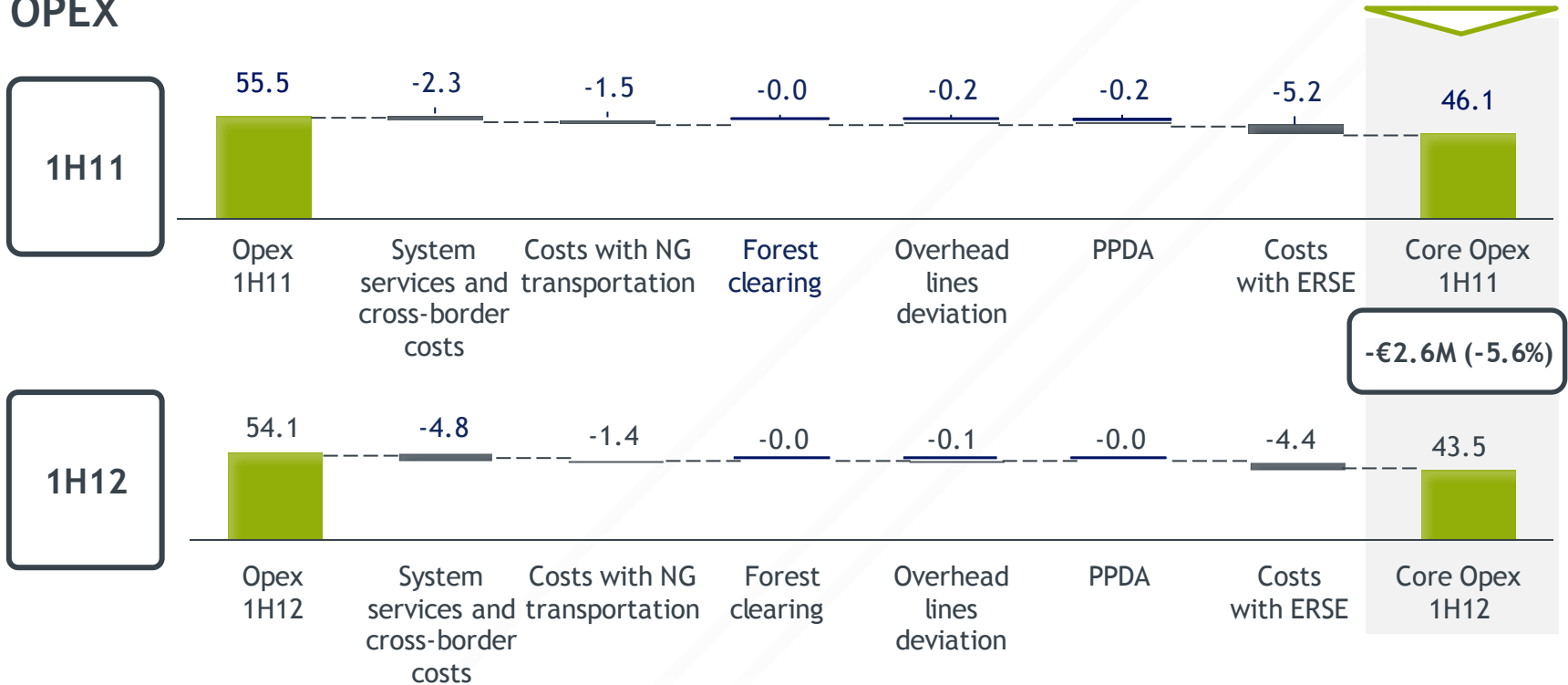
OPERATIONAL
COST (€M)



Note: values do not include costs incurred with the construction of concession assets (€123.7M in 1H2011 and €61.0M in 1H2012).

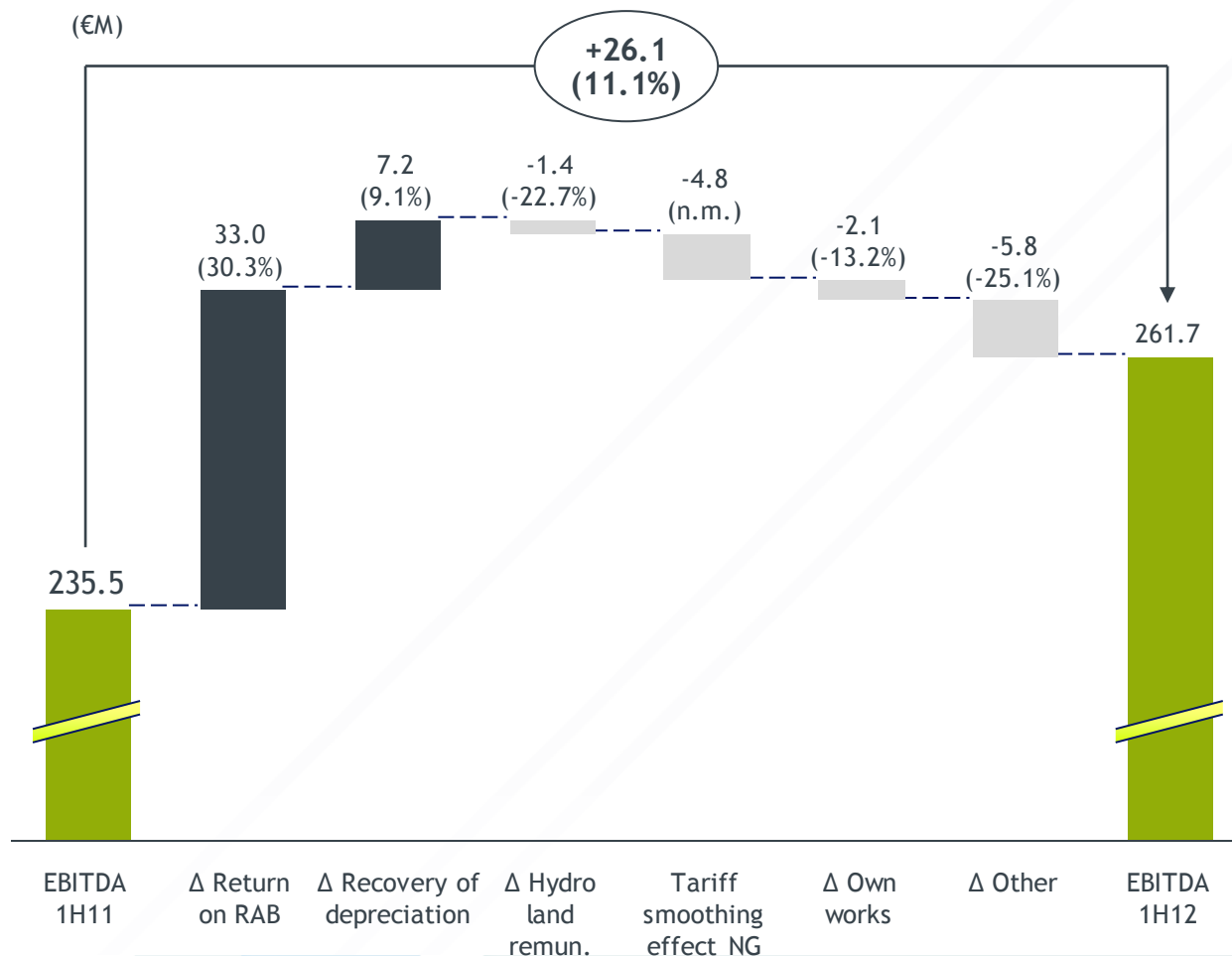
Core Opex decreased 5.6%

CORE OPEX



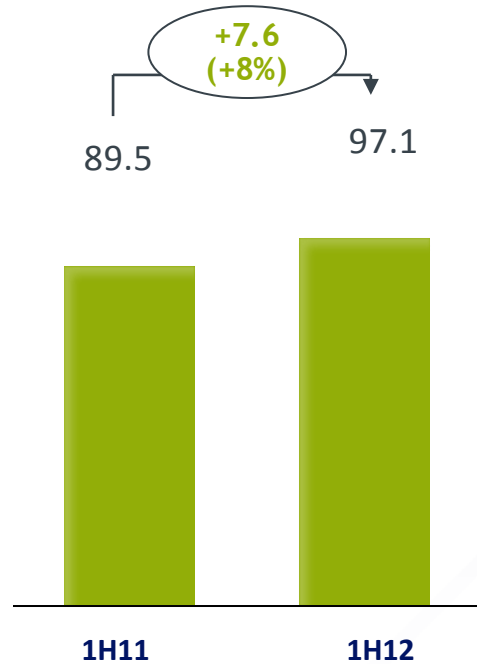
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Return on RAB was the biggest contributor to EBITDA growth

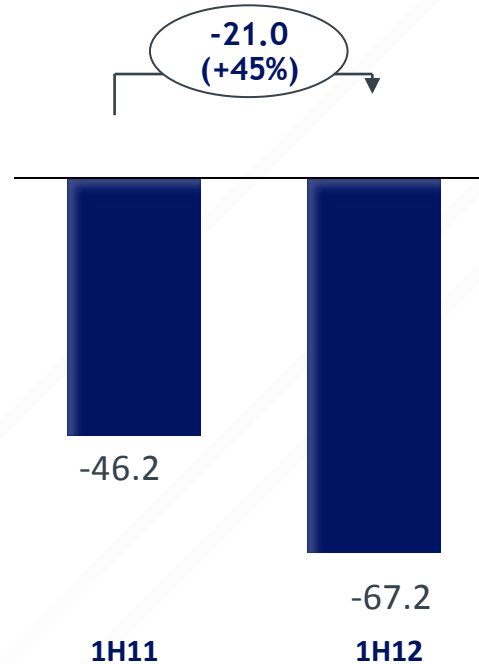


Net income grows 3.4% despite the rise in financial costs

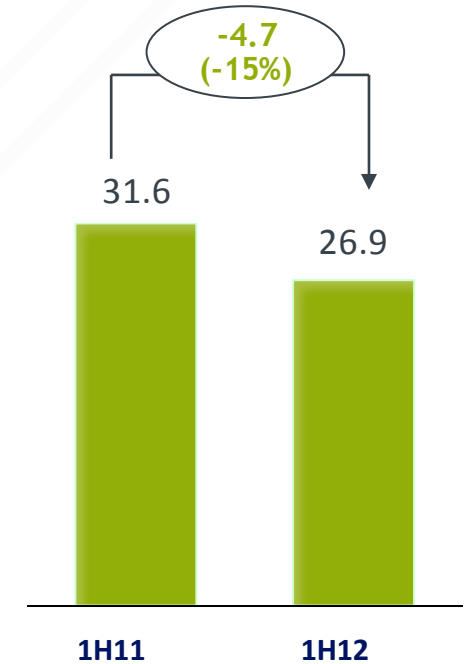
DEPRECIATION (€M)



NET FINANCIAL INCOME (€M)

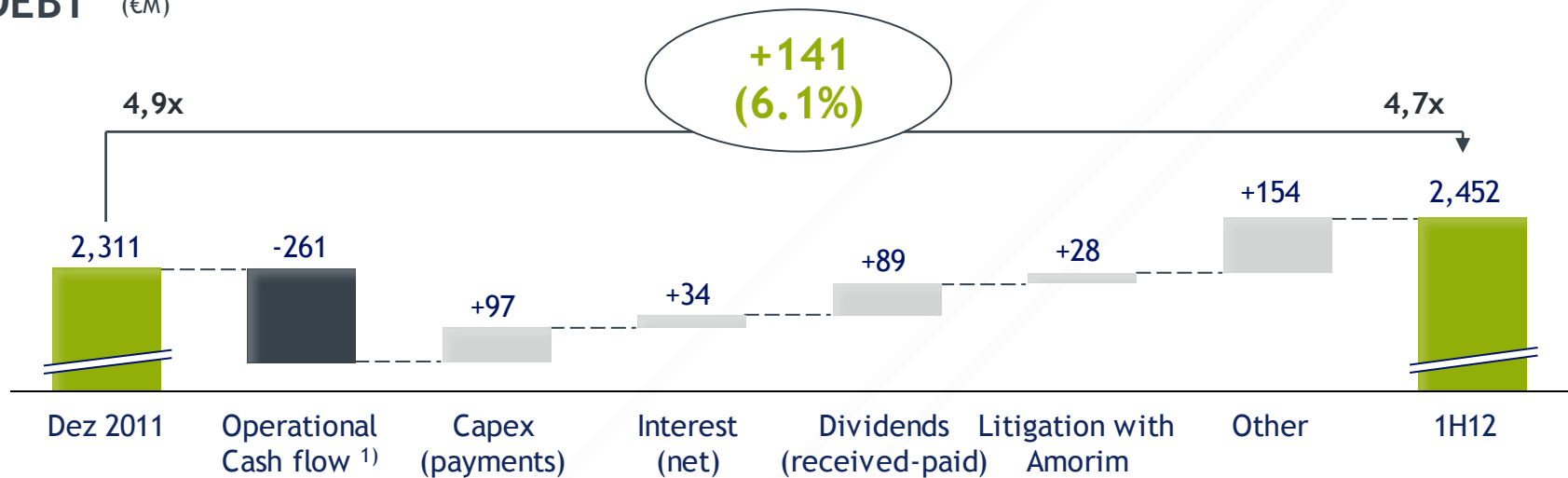


TAXES (€M)



Net debt / EBITDA improved versus 2011

NET DEBT (€M)



- ▶ The average cost of REN's debt was 5.6%.
- ▶ REN's credit metrics display a slight improvement versus 2011 with Net debt/EBITDA at 4.7x, FFO/Net debt at 13.9% and FFO interest coverage at 3.5x.

¹⁾Operational cash flow = EBIT + Depreciation + Provisions

WRAP-UP

- ▶ REN presented **good operational results**, enough to produce an improvement of net income despite higher financial costs;
- ▶ **Capex in 2012** is concentrated in fewer projects which will only be concluded in the second half of the year;
- ▶ The refinancing of REN's debt is well under way and the China Development Bank credit facility negotiations should come to a closing in the next months;
- ▶ The Company is finishing a new **Strategic Plan** which shall be disclosed to the market before the end of the year.

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