May, 03rd 2018

RESULTS PRESENTATION 1Q18
EBITDA was up by €4.7M (3.8%) to €128.4M, essentially due to the impact in results of the recent acquisition of Portgás (€10.9M). However, this was partially mitigated by the lower rates of return resulting from the new regulatory framework in electricity and the decrease in bond yields that caused an additional decline in returns of €10.2M yoy, in transmission. Both CAPEX and Transfers to RAB have displayed a positive evolution due to Portgás, standing at €13.9M (from €13.2M in 1Q17) and €2.3M (from €1.1M in 1Q17), respectively. Furthermore, Average RAB grew by 10.9% to €3,877.8M, again helped by the contribution of Portgás (€464.1M);

Net Profit stood at €13.1M, 3.0% below the same period of 2017. The decrease was mainly driven by the growth in Amortizations, the Financial Result and the maintenance of the recognition of the extraordinary levy on the energy sector (€25.3M in 2018);

Financial Result evolution (-€1.1M, to -€16.6M) was affected by the increase in Net Debt (€2,643.7M versus €2,543.5M in 1Q17), following the Portgás’ acquisition (€530.3M). Furthermore, REN continued to fine-tune its cost of debt which was down to 2.3% from 2.6% in 1Q17;

Recurrent Net Profit amounted to €38.4M, €2.5M (6.2%) below 1Q17’s number;

In 11th April 2018, Fitch reaffirmed REN’s Rating at ‘BBB’, with a stable outlook.
## RESULTS AT A GLANCE

<table>
<thead>
<tr>
<th></th>
<th>1Q18</th>
<th>1Q17</th>
<th>Δ%</th>
<th>Δ Abs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBITDA</td>
<td>128.4</td>
<td>123.7</td>
<td>3.8%</td>
<td>4.7</td>
</tr>
<tr>
<td>Financial Result</td>
<td>-16.6</td>
<td>-15.5</td>
<td>-7.2%</td>
<td>-1.1</td>
</tr>
<tr>
<td>Net Profit</td>
<td>13.1</td>
<td>13.5</td>
<td>-3.0%</td>
<td>-0.4</td>
</tr>
<tr>
<td>Recurrent Net Profit</td>
<td>38.4</td>
<td>40.9</td>
<td>-6.2%</td>
<td>-2.5</td>
</tr>
<tr>
<td>Average RAB</td>
<td>3,877.8</td>
<td>3,495.3</td>
<td>10.9%</td>
<td>382.5</td>
</tr>
<tr>
<td>CAPEX</td>
<td>13.9</td>
<td>13.2</td>
<td>5.2%</td>
<td>0.7</td>
</tr>
<tr>
<td>Net Debt</td>
<td>2,643.7</td>
<td>2,543.5</td>
<td>3.9%</td>
<td>100.2</td>
</tr>
</tbody>
</table>
PORTUGUESE PERCEIVED SOVEREIGN DEBT RISK
With a sustained downward trend

PT 10Y Treasury Bond Yields

Source: Bloomberg, REN
CAPEX STOOD AT €13.9M
With Portgás contributing with €3.8M

CAPEX
(€M)

€0.7M
(5.2%)

13.2 13.9

1Q17 1Q18

0.7
3.8
€

Portgás
Natural gas transmission
Electricity

TRANSFERS TO RAB
(€M)

€1.2M
(n.m.)

2.3

1.1
0.8
2.1

1Q17 1Q18

0.3
0.1

Electricity

Renewable energy

Portgás

1Q17 1Q18
AVERAGE RAB ROSE BY 10.9%
Impacted by the Portgás acquisition

**RoR**
- 6.2%
- 0.4%
- 5.2%
- 6.0%
- 5.5%
- 5.8%
- 5.3%

**RAB**

<table>
<thead>
<tr>
<th>Category</th>
<th>1Q17 (€M)</th>
<th>1Q18 (€M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average RAB</td>
<td>3,495.3</td>
<td>3,877.8</td>
</tr>
<tr>
<td>Lands</td>
<td>-12.7</td>
<td>-41.0</td>
</tr>
<tr>
<td>Electricity</td>
<td>-48.1</td>
<td></td>
</tr>
<tr>
<td>without premium</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electricity</td>
<td>20.3</td>
<td></td>
</tr>
<tr>
<td>with premium</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Natural gas,T</td>
<td></td>
<td>464.1</td>
</tr>
<tr>
<td>Portgás</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1) RoR is equal to the specific asset remuneration, divided by the average RAB.
IN TRANSMISSION, RAB REMUNERATION FELL BY €10.0M

RAB REMUNERATION ELECTRICITY (ex. Lands) (€M)

-€0.39M Impact of the decrease in the asset base by €27.8M to €2,117.8M.

-7.1€M (-19.4%) 36.8 29.7 16.9 1Q17 1Q18

+€0.07M Impact of the change in asset mix – assets with premium weight increased to 54% in 1Q18 from 52% in 1Q17.

RAB REMUNERATION NATURAL GAS (ex. tariff smoothing effect) (€M)

-€2.29M Impact of the decrease in the rate of return, to 5.54% from 6.38%.

-2.9€M (-16.4%) 17.4 14.5 1Q17 1Q18

-€0.57M Impact of the €41.0M decrease in the asset base, to a total of €1,048.3M.

RAB REMUNERATION PORTGÁS(1) (€M)

-€0.92M Impact of the decrease in the rate of return, to 5.84% from 6.68%.

-0.5€M (-7.3%) 7.3 6.8 1Q17 1Q18

+€0.40M Impact of the €27.7M increase in the asset base, to a total of €464.1M.

Impact of the change in the rate of return resulting from the new framework – to 5.95% from 7.22% in assets with premium, and to 5.20% from 6.47% in assets without premium.

1) Portgás accounted for asset returns using ERSE’s ex-ante allowed return (6.40%). REN used the effective rate calculated using the 10-Year bond yields (6.68%).
OPEX ROSE BY €5.6M DUE TO PORTGÁS

Excluding this effect OPEX decreased by €1.6M

OPERATIONAL COSTS
(€M)

- OPEX 1Q17: 25.8
- Δ External Supplies and Services (1): -1.5 (-10.8%)
- Δ Personnel Costs: -0.2 (-1.3%)
- Portgás: 7.3 (n.m.)
- OPEX 1Q18: 31.5

€5.6M (21.8%)

OPEX variation was mostly explained by the acquisition of Portgás. *External Supplies and Services* includes €1.2M from Electrogas acquisition in 2017.

(1) Includes -Δ€0.8M of Other Operating Costs.
IN 1Q18, CORE OPEX WAS UP BY €1.9M (9.2%)
Without Portgás it went down by 7.9%

**CORE OPEX**
(€M)

<table>
<thead>
<tr>
<th></th>
<th>1Q17</th>
<th>1Q18</th>
</tr>
</thead>
<tbody>
<tr>
<td>OPEX</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Core OPEX</td>
<td>21.2</td>
<td>23.1</td>
</tr>
<tr>
<td>Costs with ERSE</td>
<td>-2.4</td>
<td>-3.6</td>
</tr>
<tr>
<td>Subsoil occupation levies (2)</td>
<td>-0.2</td>
<td></td>
</tr>
<tr>
<td>ITC(1) mechanism, costs with NG transportation, forest clearing, other OPEX</td>
<td>-0.7, -0.8, -0.2, -2.4, -0.5</td>
<td>31.5, -1.2, -0.8, 0.0, -2.4, -3.6, -0.2</td>
</tr>
<tr>
<td>Other OPEX</td>
<td>7.3</td>
<td>19.5</td>
</tr>
</tbody>
</table>

(1) ITC - Inter Transmission System Operator Compensation for Transits;
(2) Related to Portgás.
EBITDA ROSE BY 3.8%
Benefiting from the Portgás acquisition (€10.9M)

<table>
<thead>
<tr>
<th>EBITDA (€M)</th>
<th>EBITDA 1Q17</th>
<th>Δ Asset remuneration (1)</th>
<th>Δ Recovery of amortizations</th>
<th>Δ Other revenues from assets (2)</th>
<th>Δ OPEX contribution (3)</th>
<th>Δ Electrogas’ Net Profit proportion</th>
<th>Δ Other</th>
<th>EBITDA 1Q18</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>123.7</td>
<td>-10.2 (-18.7%)</td>
<td>-0.4 (-0.8%)</td>
<td></td>
<td>4.2 (n.m.)</td>
<td>-0.4 (-20.5%)</td>
<td>0.6</td>
<td>128.4</td>
</tr>
</tbody>
</table>

1 Includes -Δ€0.2M of NG tariff smoothing effect (natural gas);
2 Transmission business only;
3 Includes €1.2M related to the one-off costs with Electrogas (in 1Q17) and Δ€0.7M of OPEX own works.
Below EBITDA

Average cost of debt maintained its downward trend (from 2.6% to 2.3%)

Depreciations and Amortizations (€M)

<table>
<thead>
<tr>
<th></th>
<th>1Q17</th>
<th>1Q18</th>
</tr>
</thead>
<tbody>
<tr>
<td>€4.3M (7.9%)</td>
<td>54.4</td>
<td>58.7</td>
</tr>
<tr>
<td>€-0.3M (-0.8%)</td>
<td>4.5</td>
<td>-</td>
</tr>
</tbody>
</table>

Financial Results (€M)

<table>
<thead>
<tr>
<th></th>
<th>1Q17</th>
<th>1Q18</th>
</tr>
</thead>
<tbody>
<tr>
<td>€-1.1M (-7.2%)</td>
<td>54.1</td>
<td>54.4</td>
</tr>
<tr>
<td>€-1.1M (-7.2%)</td>
<td>-15.5</td>
<td>-16.6</td>
</tr>
</tbody>
</table>

Taxes (€M)

<table>
<thead>
<tr>
<th></th>
<th>1Q17</th>
<th>1Q18</th>
</tr>
</thead>
<tbody>
<tr>
<td>€-0.3M (-0.8%)</td>
<td>25.8</td>
<td>25.3</td>
</tr>
<tr>
<td>€-0.3M (-0.8%)</td>
<td>14.5</td>
<td>14.7</td>
</tr>
</tbody>
</table>
NET DEBT REACHED €2,643.7M
With a very positive free cash-flow after Capex

Average cost of debt decreased over the last twelve months (2.3% in 1Q18 vs 2.6% in 1Q17);

FFO/Net Debt ratio went up to 11.8%.

(1) Includes Δ€39.4M of positive tariff deviations.
NET PROFIT AMOUNTED TO €13.1M (-3.0%)

Net Profit
(€M)

- Net Profit 1Q17: 13.5
- Δ EBITDA: 4.7 (3.8%)
- Δ Below EBITDA: -5.5 (-6.6%)
- Δ CESE: 0.5 (1.8%)
- Net Profit 1Q18: 13.1

€-0.4M (-3.0%)
In the first quarter of 2018, REN displayed an improvement at EBITDA level, as a consequence of the purchase of Portgás;

However, the lower asset remuneration resulting from the new regulation in electricity, the decrease in bond yields and the special levy on energy sector continued to penalize REN’s results and brought the effective corporate tax rate to 39.6%. Furthermore, both Net Debt and Financial Result were affected by REN’s acquisitions of Electrogas and Portgás, in 2017, but the average cost of debt maintained its downward trend;

Tomorrow REN will announce to the market its strategic plan for the 2018-2021 period, at its “Capital Markets Day” event;

This morning REN’s AGM approved the payment of a dividend of 17.1 cents per share, in relation to its 2017 results (the current dividend yield is 7%).
This presentation and all materials, documents and information used therein or distributed to investors in the context of this presentation do not constitute, or form part of, a public offer, private placement or solicitation of any kind by REN, or by any of REN’s shareholders, to sell or purchase any securities issued by REN and its purpose is merely of informative nature and this presentation and all materials, documents and information used therein or distributed to investors in the context of this presentation may not be used in the future in connection with any offer in relation to securities issued by REN without REN’s prior consent.
Visit our web site at www.ren.pt
or contact us:

Ana Fernandes – Head of IR
Alexandra Martins
Telma Mendes

Av. EUA, 55
1749-061 Lisboa
Phone number: +351 210 013 546
ir@ren.pt

REN’s IR & Media app: