

# Results Presentation First Half 2020

## HIGHLIGHTS

- In the first half of 2020, EBITDA decreased by €10.3M (-4.2%), to €237.0M. This is mainly explained by (1) a reduction in the remuneration rates (-€9.8M) resulting from lower sovereign bond yields coupled with the new parameters set for the regulatory framework in gas; and (2) higher contribution from OPEX (€4.2M). Conversely, EBITDA benefited from REN's business in Chile, which was €3.5M above the same period of the previous year with the introduction of Transemel in the accounts;
- Net Profit was €46.1M, €5.0M lower than in 1H19. Taxes decreased by €6.2M to -€21.7M, and Financial Results improved by €5.4M to -€21.4M, underpinned by the lower average cost of debt (1.9%, versus 2.2% YoY). However, the effective tax rate ascended to 37.3%, penalized by the extraordinary energy sector levy (€28.2M), which now and for the first time also covered Portgás (€4.1M);
- In May 13, due to the ongoing COVID-19 crisis, ERSE approved an extraordinary extension of the electricity sector's 2018-2020 regulatory period until December 2021;
- In June 5, the credit agency Fitch affirmed REN's rating at 'BBB' and revised its outlook to negative from stable.



# RESULTS AT A GLANCE

(€M)

	2Q20	1H20	1H19	Δ%	Δ Abs.
EBITDA	118.1	237.0	247.4	-4.2%	-10.3
Financial Results	-7.8	-21.4	-26.9	20.2%	5.4
Net Profit	41.8	46.1	51.1	-9.8%	-5.0
<b>Recurrent Net Profit</b>	37.1	69.6	75.5	-7.8%	-5.9
Average RAB	3,681.4	3,681.4	3,738.2	-1.5%	-56.9
CAPEX	33.6	60.6	49.9	21.5%	10.7
Net Debt	2,839.9	2,839.9	2,638.7	7.6%	201.3



#### COVID-19: MAIN IMPACTS ARISING FROM THE PANDEMIC

#### Were felt in investment execution and RoR

#### **Main effects of COVID-19**

**Delay in investment execution** 



To be recovered in 2021

**Increase in 10Y PT Government Bonds** 

Additional costs

Increase in tariff deviations

Delay in some major **projects that were** temporarily suspended in March and April due to the coronavirus pandemic and are no longer possible to conclude in 2020

Recent upward trend of 10Y PT Government Bonds evolution with slight positive impact in REN's rate of return

Additional costs with donations and safety measures, partially offset by savings with remote work

Higher tariff deviations as a result of the reduction in electricity consumption

financial performance Impact on

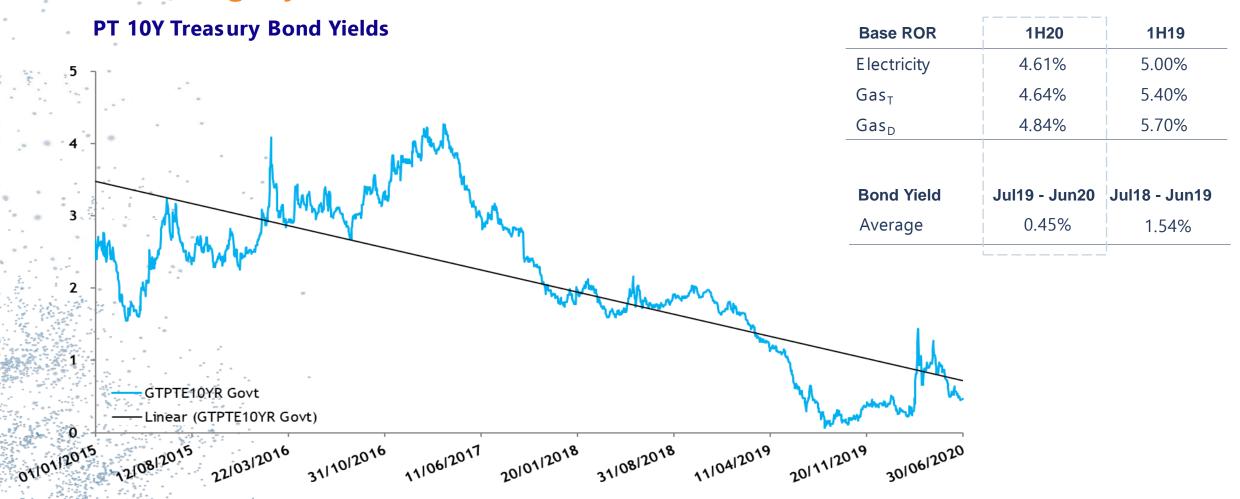
Overall neutral in Net Income with a slight increase in Net Debt

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#### PORTUGAL'S PERCEIVED SOVEREIGN DEBT RISK

### Yields rose slightly since the coronavirus outbreak



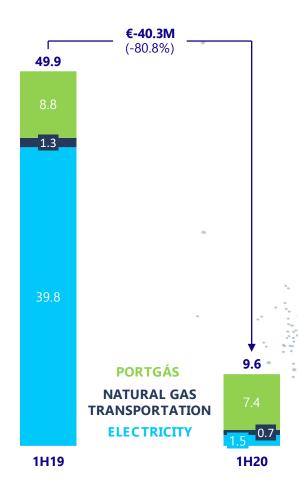
Source: Bloomberg, REN.

# CAPEX STOOD AT €60.6M, €10.7M HIGHER Of which €6.4M related to the inclusion of Transemel

#### **CAPEX**

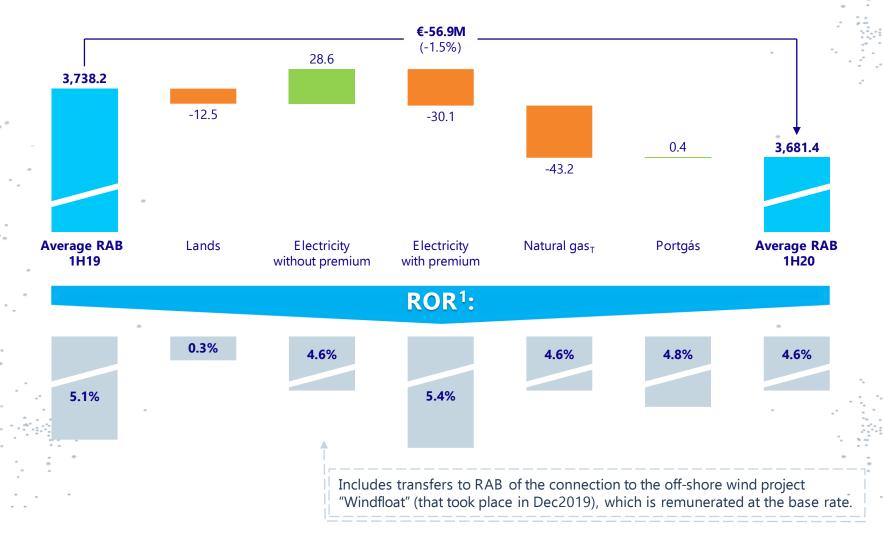
## €10.7M (21.5%)60.6 2.5 45.5 **TRANSEMEL PORTGÁS NATURAL GAS TRANSPORTATION ELECTRICITY** 1H20 1H19

#### **TRANSFERS TO RAB**





## AVERAGE RAB WAS €3,681.4M, 1.5% LOWER THAN 1H19

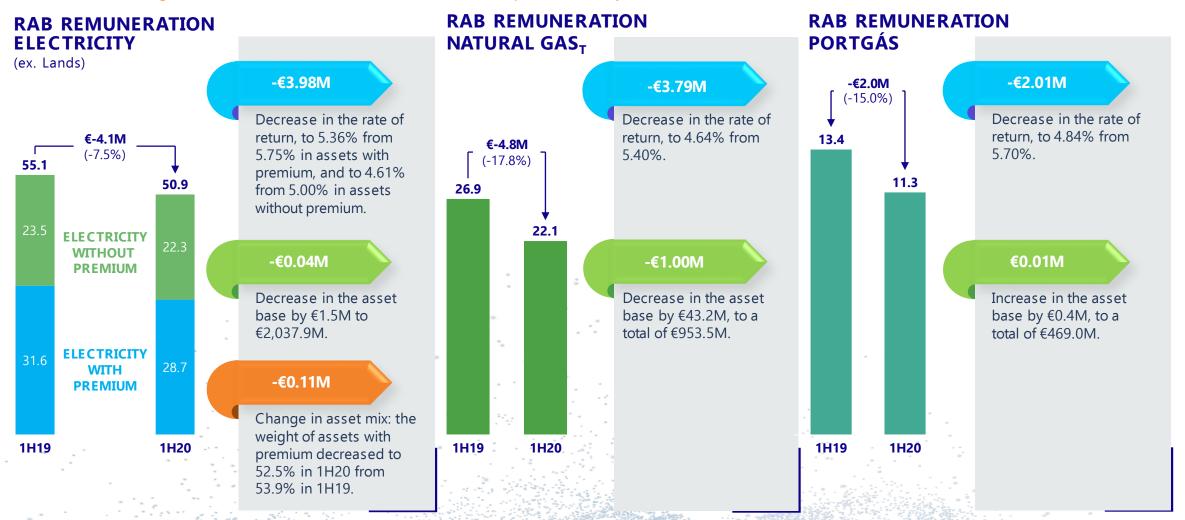


<sup>1)</sup> RoR is equal to the specific asset remuneration, divided by the average RAB.

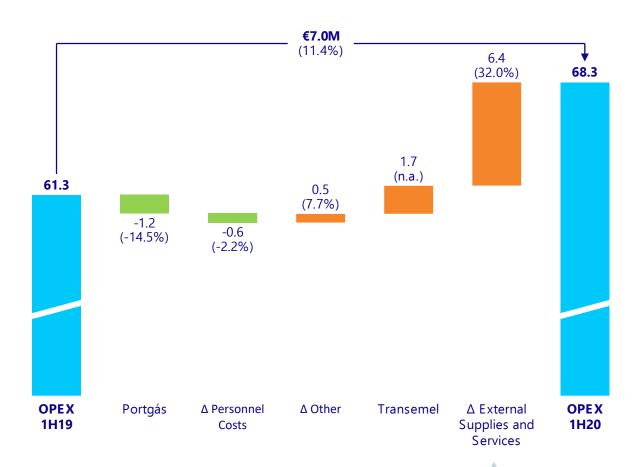


#### RAB REMUNERATION DECREASED BY €10.9M

## **Essentially due to RoR evolution (-€9.8M)**



## **OPEX AMOUNTED TO €68.3M**



#### **Main variations:**

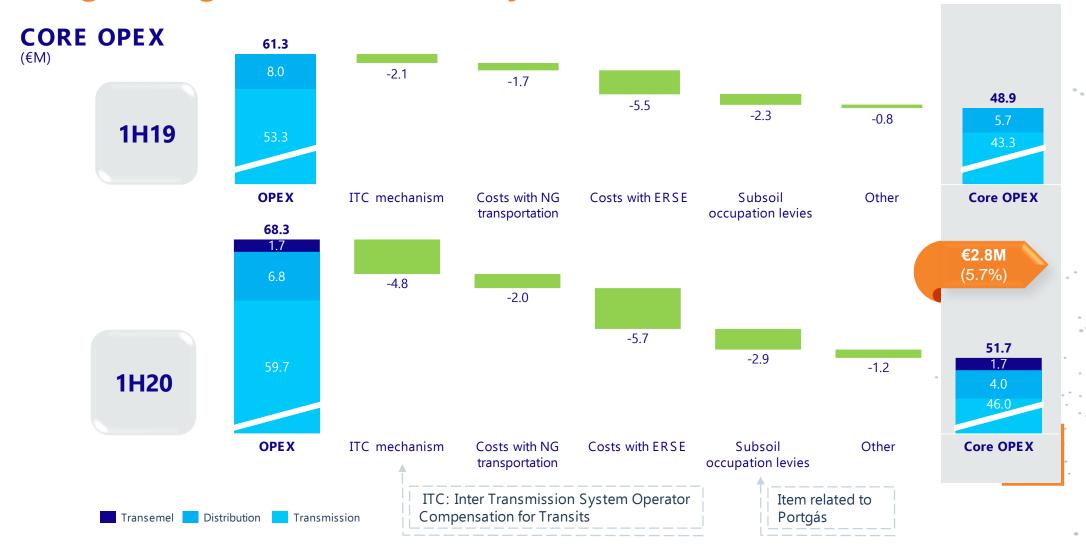
- €3.4M from maintenance costs with forest clearing, as a result of more demanding legislation;
- €0.9M costs following COVID-19 pandemic (donations of masks to the health authorities, a ventilators' scientific project, individual protection equipment for employees);
- €2.8M from ITC mechanism (pass through costs);
- -€0.9M from lower electricity costs in the LNG Terminal.

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## CORE OPEX STOOD AT €51.7M, MORE €2.8M YOY

#### Portgás mitigated this increase by €1.7M

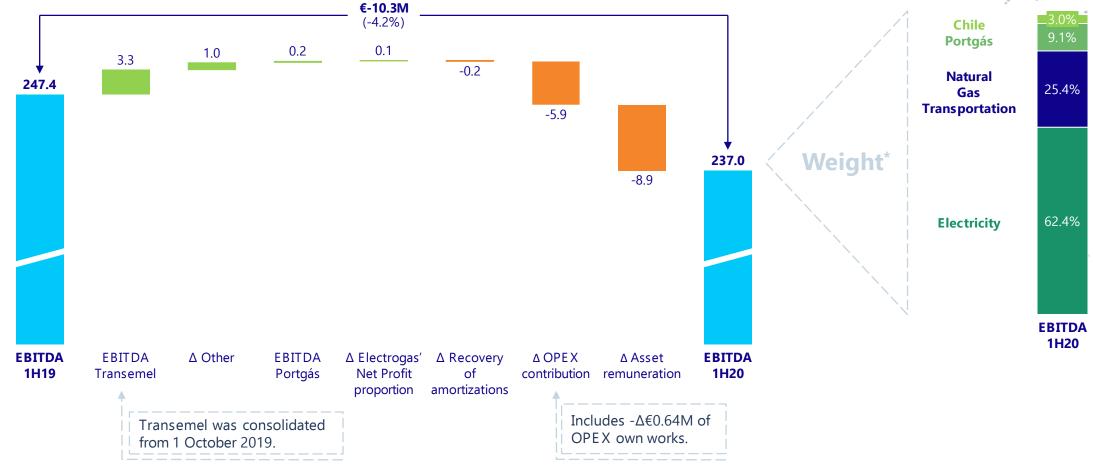




## EBITDA LOWERED BY €10.3M, ACHIEVING €237.0M

**Albeit the performance of Chile** (€3.5M) and Portgás (€0.2M)

#### **EBITDA**



<sup>\*&</sup>quot;Other" not included (-€6.5M).

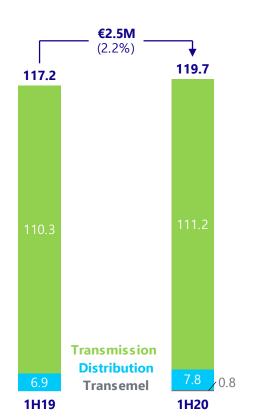
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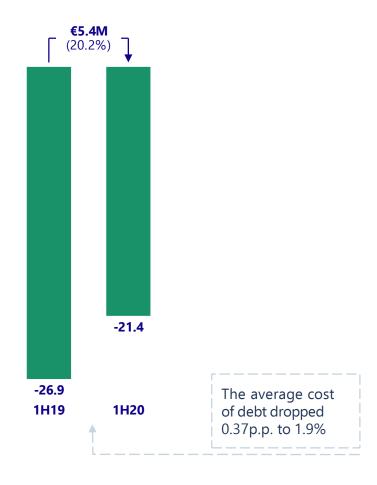
#### **BELOW EBITDA**

#### Better Financial Results and an increase in CESE

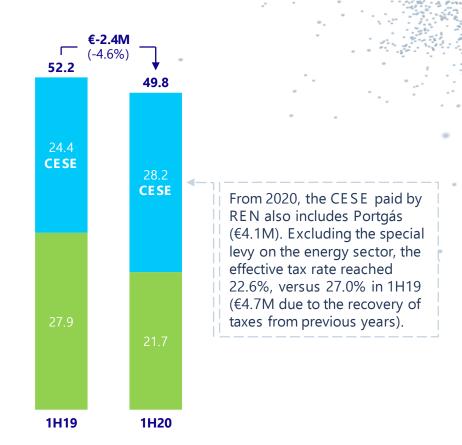
## DEPRECIATIONS AND AMORTIZATIONS



#### FINANCIAL RESULTS



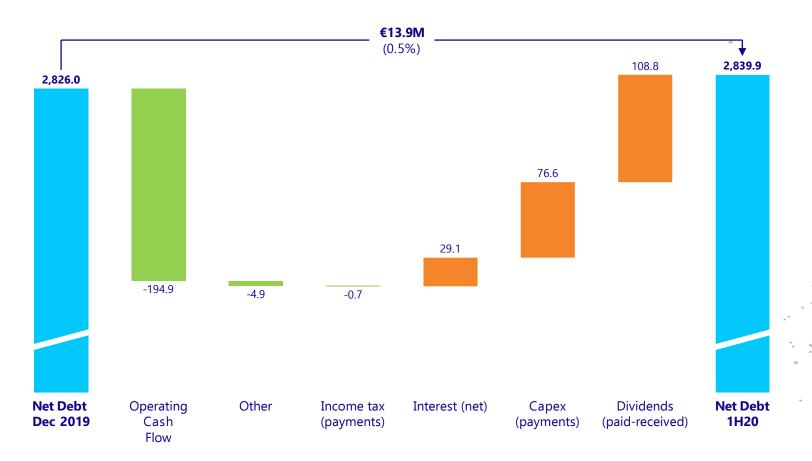
#### **TAXES**



#### NET DEBT WAS NEARLY FLAT

## Operating cash flow had a positive impact of €194.9M

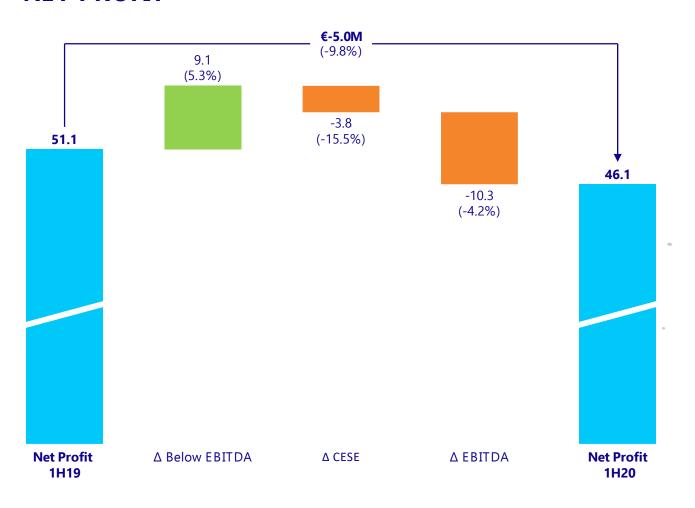
#### **NET DEBT**



## **NET PROFIT FELL BY €5.0M TO €46.1M**

## **Despite better financials**

#### **NET PROFIT**



## FINAL REMARKS

- ▶ Over the last six months with the COVID-19 pandemic still spreading globally REN had some of its major investment projects temporarily suspended, and also had additional costs with donations and safety measures, supporting the community and its employees. COVID-19 impact on REN's financial performance was overall neutral in Net Income, with a slight increase in Net Debt;
- During this period, REN's EBITDA benefited from the inclusion of Transemel and the good performance of Portgás and Electrogas. However, it suffered with lower remuneration rates resulting from the new regulatory framework in gas, the decrease in bond yields and in RAB, when compared to the same period of 2019;
- Net Profit of the period continued to be penalized by an extraordinary levy that raised the effective rate to 37.3%. However, a prudent financial policy led to the strengthening of Financial Results, on the back of lower costs.



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