

## Key messages





## **Exclusive TSO in Portugal**

Focused in Portugal with growth opportunities in Chile



## **Operational excellence**

Highly efficient and reliable player, committed to innovation and technology



## Stable business context

Stable regulatory context with long term contracts



### **Solid results**

Strong financial discipline leading to attractive shareholder returns



## Strategic cycle 2021-24

REN at the core of energy transition reinforcing its ESG standards and delivering growth, superior operational performance and solid financials



## 70-year track record as a leading energy infrastructure operator focused in Portugal







Nacional, S.A. (EDP's business unit spin-off)

2<sup>nd</sup> reprivatization phase (State Grid of China 25%: Oman Oil 15%)

Acquisition of a 7.5% stake in Hidroeléctrica de Cahora Bassa (HCB) in Mozambique

2007 2000 2006



2<sup>nd</sup> reprivatization phase concluded (sale of Portuguese State's 11% stake)



Acquisition of Galp **NG** underground storage assets

2017

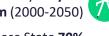
IPO of 4% of HCB shares

> Acquisition of **Transemel in Chile** (electricity transmission)

> > 2022

#### 1994 1947

Electricity 50-year concession (2000-2050)



Portuguese State 70% ownership

> Acquisition of natural gas transmission assets to Galp

> > Natural gas 40-year concession (2006-2046)



1<sup>st</sup> reprivatization phase (IPO)

2012

2014

**Electricity** concession period renewed (2007-2057)

Acquisition of 42.5% of Electrogas in Chile (gas transmission)

2015

Acquisition of gas distribution company Portgás (2008-2048 concession period) and **REN capital increase**  2019

Issuance of REN's **First Green Bond** (€300M)

> Transemel was awarded two new concessions

> > (Buenavista and Buli)

Transemel was awarded one new concession (Las Delícias)

# Exclusive TSO and largest natural gas DSO in Portugal, with international presence



5. STRATEGIC CYCLE 2021-24







Generation

# Portugal's electricity transmission and system management activity

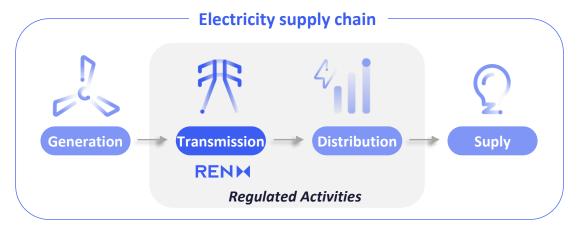
- **Exclusive Transmission System Operator (TSO)**
- Transmission of very high voltage electricity
- Overall technical management of the system
- Concession until 2057

2,044 M€

AVERAGE RAB<sup>1</sup> 2023

9,409 km

NETWORK 2023



 RAB: Regulated Asset Base; Excludes hydroland (for historical reasons, besides transmission and system management assets, REN owns lands alocated to hydro power plants which are in public hydric domain)



National Electricity Transmission System

# The only player in Portugal's natural gas transmission activity

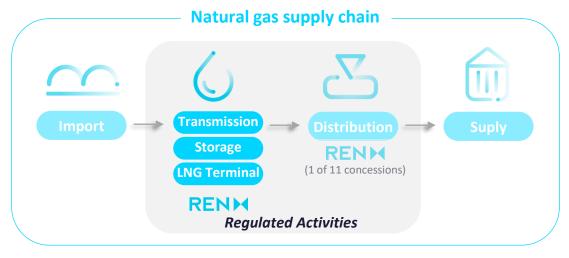
- **Exclusive TSO** (concession until 2046)
- Transportation of high-pressure natural gas and overall technical management of the system
- Reception, storage and regasification of LNG and underground storage of natural gas

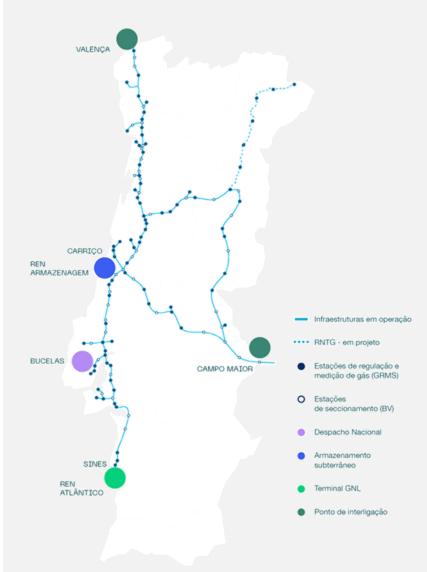
831 M€

AVERAGE RAB 2023

1,375 km

NETWORK 2023





Gas transmission network

# Largest player in Portugal's natural gas distribution activity

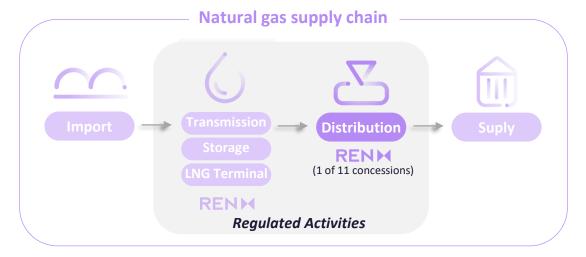
- Largest gas distribution concession in Portugal among 11 companies with exclusive regional concessions
- Provides services in the coastal region of Northern Portugal
- Concession until 2048

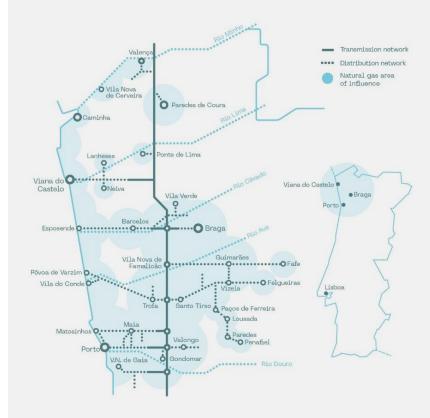
492 M€

AVERAGE RAB 2023

6,485 km

NETWORK 2023





Portgás network

(**5,716** gwh)

**DISTRIBUTED GAS,** 2023

406,209 CONNECTION POINTS, 2023

## Telecommunications business carried through REN Telecom and strong IT infrastructures





Public telecommunications network operator since 2002



Leverage the existing surplus of **secure** telecommunications network capacity in the electricity and gas backbones



**Services provided** include rental of fibre optics, data transmission, data centres, maintenance, projects and consulting

## **Strong IT infrastructures**



Data Centers in different locations



**Redundancy** with emergency dispatch centers

8,106km optical fiber

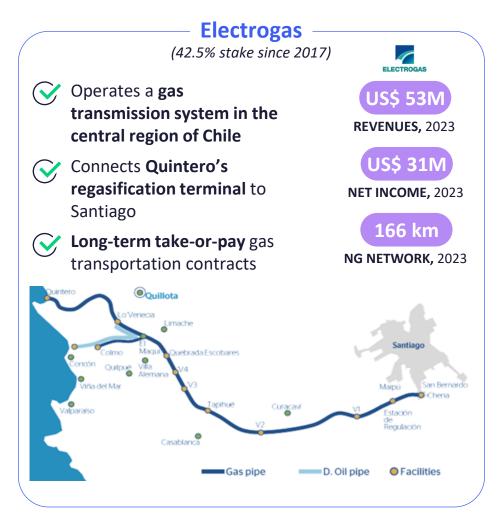
2.875m<sup>2</sup> datacenters

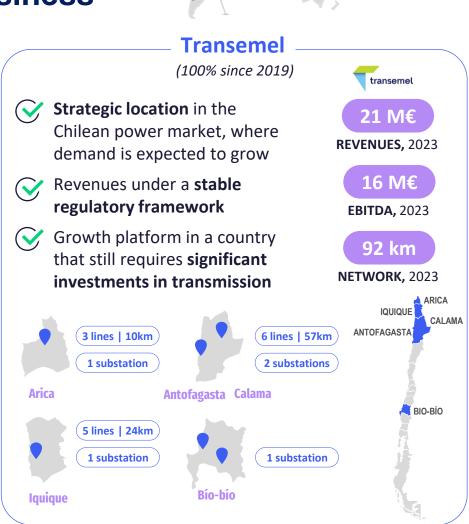
**Neutral** Secure Redundant

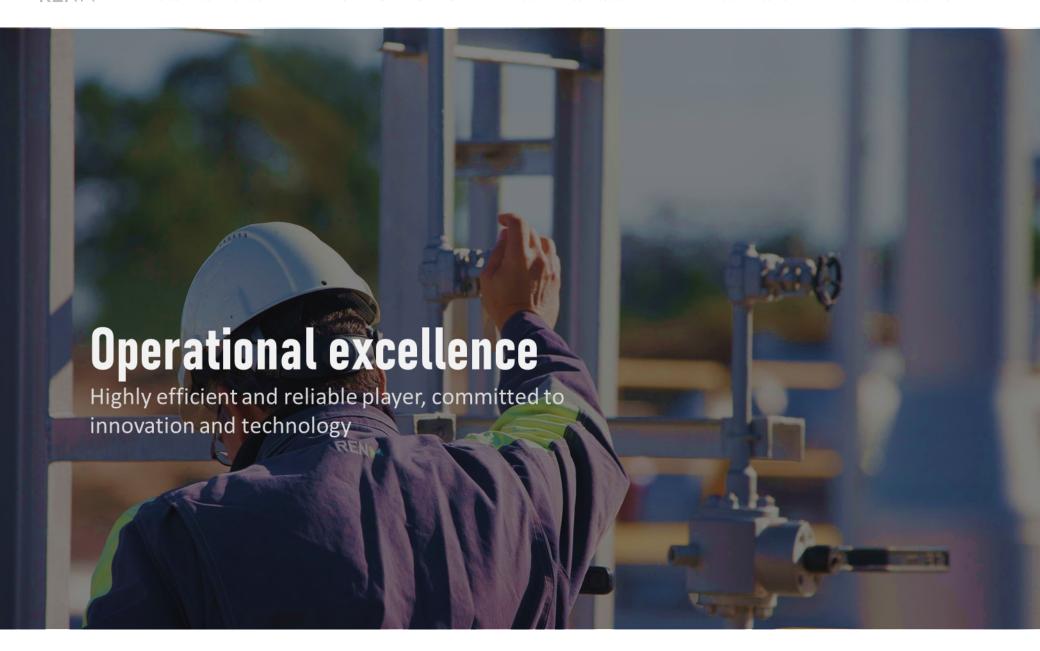


# Growing its international presence in the Chilean energy transmission business









# Amongst the most efficient TSO's with superior service quality in international benchmarks

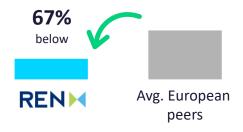


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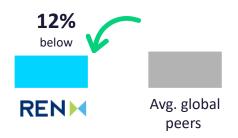
## **Electricity**

Service level in line with or outperforming peers

## Line cost



### **Substation cost**

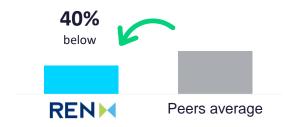


## **Natural Gas Transmission**

### **Opex on pipelines**



### **Opex LNG Terminal Operators**



Source: ITOMS 2021, published in 2022 - International benchmark of European, American, Asian and Australian transmission operators; Gas transmission benchmarking initiative 2021, published in 2022; LNG receiving terminals benchmarking 2021, published in 2022

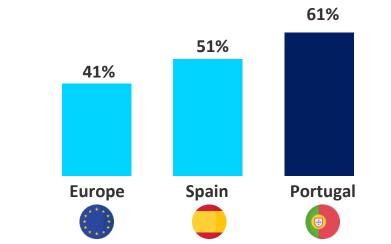
## **Enabling a renewable future**



Closing of Portugal's last remaining coal plant in November

2021

% Electricity consumption from renewable sources<sup>1</sup>



Renewable generation supplied

61% of national electricity consumption

2023

**149-hour period** with renewable production exceeding consumption

### Capacity assigned to RES producers since 2019



% Electricity consumption by source<sup>2</sup>



Wind 25%



**Biomass** 6%



Gas

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Hydro



Photovoltaics

<sup>1.</sup> Data from Eurostat from 2022; 2. Data from REN from 2023; energy imported represents 20% and is considered as a separate/additional source Acronyms: TRC - Capacity Reservation Certificates

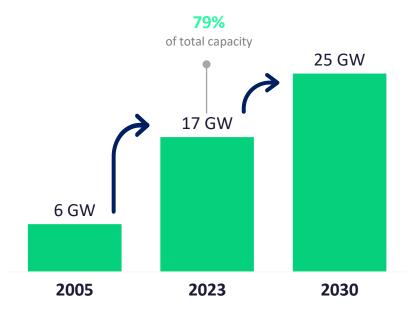
## **REN** secured green transformation in Portugal







### **Installed capacity of renewables**



# REN's investment of >3.1B€ to electricity grid maintenance and expansion allowed Portugal to be a clear leader in EU

(~50% of electricity volume from green sources in 2020 for Portugal vs. ~35% for Europe)

### **REN** kept a stable and reliable service

1.2 Bn€
Domestic capex in 2018-23





**0.00 min**of gas supply interruption
duration per offtake in 2023





**0.39 min**of electricity average interruption time in 2023<sup>1</sup>

## Leverage REN's DNA of innovation and energy transition





**Quality and business** continuity



**Smart and digital** networks and operations



Sustainable development and energy transition



**New business** models

## Key projects in 2023

- Pilot project on gas pipeline monitoring with fiber optic sensing
- Use of robots to clean electrical substations and gas stations
- Pilot internal training project at REN for the use of fixed-wing drones
- TransForm Agenda for the digital transformation of forestry value chains
- DFOS Distributed Fiber Optic Sensing for detecting collisions in power lines Very High Voltage (MAT)

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**RESEARCH, DEVELOPMENT** AND INNOVATION PROJECTS UNDERWAY | 2023



**INVESTMENT IN** INNOVATION | 2023



**Consolidation of innovation** results through a strong innovation culture



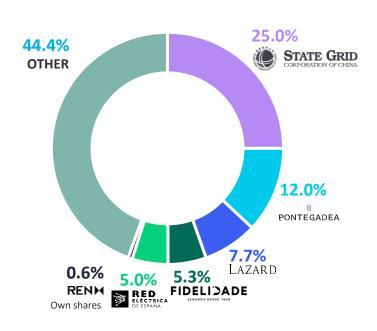
Development a strong internal program complemented with and external ecosystem development

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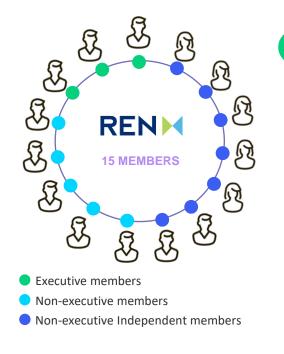
# Solid shareholder base with best-in-class corporate governance

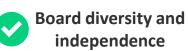


### Shareholder structure<sup>1</sup>



### **Board composition**











## **Special committees and supervisory bodies**

Corporate governance

Nomination and Appraisal

Audit Committee Sustainability Committee Statutory Auditor Remuneration (external members)

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## **REN** remains committed to the highest ESG standards









## **Environmental**



### Social



### Governance

**ACHIEVEMENTS 2023** 

CO<sub>2</sub> emissions reduction by 2030 vs. 2019

-45%

>1/3 of women in 1st line management positions by 2030



**Increasing ESG weight** in managers performance metrics by 2022



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**Carbon neutral** by 2040



100% of new bond emissions to be green





Climate | Approval of near-term scope 1, 2 and 3 reduction targets according to the methodology and criteria of the Science Based Target initiative; Installation of 1.5 MW of self-consumption systems (photovoltaic and solar thermal); Development of a circular economy strategy and roadmap

Forest | Implementation of nature-based solutions and reforestation with native species

Mobility | Fleet electrification (49% in 2023 vs 34% in 2022)





Gender equality | In 2023, REN achieves the target of 1/3 of women in first line management positions

Local communities | REN donated 16 vehicles in 2022 to fire departments, teams of civil protection of municipalities and other entities

Ethical and anti-corruption culture | In 2023 REN joined the UN Anti-Corruption Call

Sustainability governance | REN created in 2021 a Sustainability Committee at Board level, which held 3 meetings during 2022















1. Scope 1+2 (reduction not including Chile and Portgás); Baseline 2019; Target updated from 50 to 55,3% following the committed submitted and approved by the Science Based Target initiative.

# Good performance in international ESG scores but with ambition to do more



	Scale	Score	YOY	Strengths	Latest assessment
S&P Global	0-100	60	$\stackrel{\wedge}{\downarrow}$	Innovation, environmental reporting, and social reporting	February 2024
CDP	D-A	<b>A-</b>	<b>수</b>	Governance, business strategy, financial planning, scenario analysis, and scope 1 and 2 emissions	February 2024
SUSTAINALYTICS	100-0	18.5	<b></b>	Emissions, occupational health and safety, land use and biodiversity, human capital, and carbon	November 2023
MSCI ⊕	CCC-AAA	AAA	<b>수</b>	Biodiversity and land use, carbon emissions, and governance	March 2023
ISS ESG ⊳	D-A	В	=	Community outreach, occupational health and safety	September 2023

# REN displaying reliable and consistent performance for all stakeholders



5. STRATEGIC CYCLE 2021-24



## **Economy**

>4 B€

invested in Portuguese infrastructure since 2005

~95%

of payments directed to national suppliers / industry partners

~41%1

average effective tax rate vs. 22% for top PSI-20 in 2018-21



## Society

~11 M

people connected to grid with no material interruption time

+1 M

trees of indigenous species planted since 2010

**>4,000** hectares

replanted since 2010



## People

748

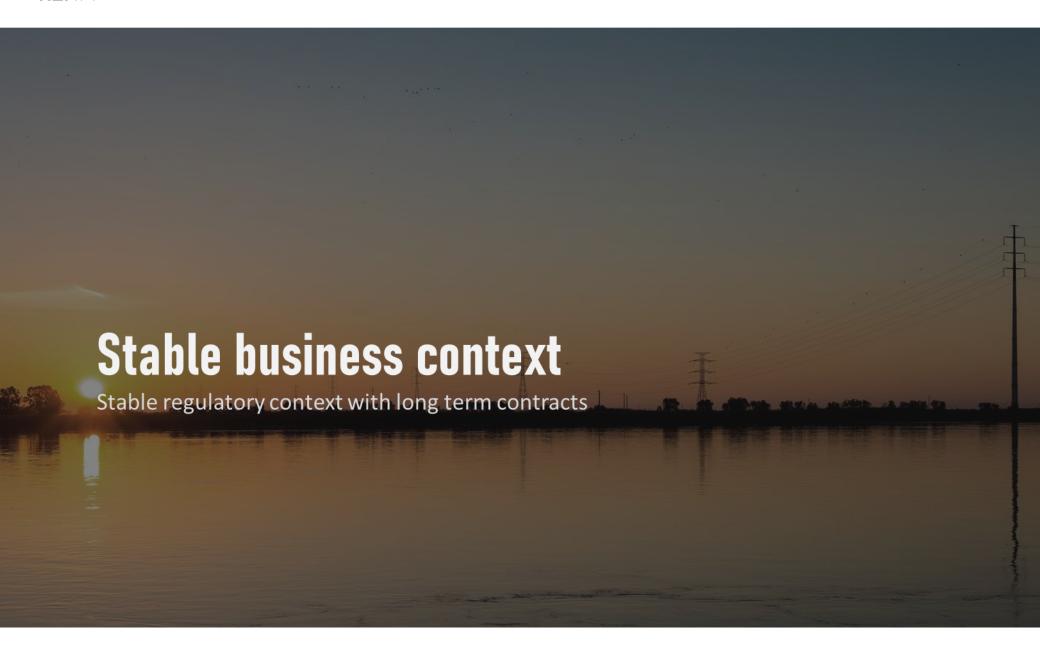
employees in stable team (>65% with at least bachelor degree)

+1,500

indirect collaborators (service providers and contractors)

### Commitment

kept with industry partners, even during challenging times (Covid)



## **Fully regulated domestic business**





## Regulatory framework



- 4-year regulatory periods, for electricity and natural gas respectively, during which the relevant parameters remain stable
- Stability is a guiding principle of the regulation



- Tariff revenues are not dependent on State payments
- Transmission/transportation operators do not have consumer credit risk



- Allowed revenues assure cost of capital remuneration and recovery of costs through revenue cap (allows REN to obtain efficiency gains by being below the revenue cap set by the regulator)
- Earned via tariffs charged to final consumers by suppliers

### **Key regulatory stakeholders**

- Ministry of Environment and Climate
   Action | Setting the energy policies and their implementation
- **ERSE** | Energy independent regulator, responsible for setting tariffs
- DGEG | Design policies on energy and geological resources

# Introduction of **TOTEX** regulation in the electricity business



### REN's domestic allowed revenues breakdown

# Revenue Cap for TOTEX (CAPEX² + OPEX) Efficiency Sharing Mechanism Herentives Return on RAB (RAB x ROR) Return on RAB (RAB x ROR) D&A Recovery Opex Recovery

- Fixed annual amount over the regulatory period to cover Return on RAB, D&A recovery and Opex recovery
- RoR is indexed to 10y PGB yields + a 0.75 premium for efficient assets pre-2022
- Opex recovery and D&A recovery for assets post-22 evolve with volume drivers<sup>3</sup> and inflation, with an efficiency factor of 1.5%
- Positive or negative annual spread from the defined reference return is shared / recovered from consumers at the end of the period
- 1.5% Efficiency factor Applies to the partial Revenue Cap TOTEX, excludes incentives and pre-2022 asset revenue

- Incentive based on performance metrics<sup>4</sup>
- RoR: defined individually for Gas Tx and Gas Dx. Evolves with 10y PGB yields

RAB: Gas Tx and Gas

Dx regulated assets.

Evolves in line with

capex execution

- Depreciation of Regulated Asset Base, net of subsidies
- Evolving in line with capex execution
- Opex is subject to efficiency targets
- Gas Efficiency
  Factors:
  Transportation and
  Storage: 3.0%;
  Distribution: 2.5%;
  LNG: 2.0%

1. Only for Electricity Transmission Activity (excludes System Management activity); 2. Underlying RAB evolution for the period was forecasted by the regulator (ERSE) based on the approved investment plan; 3. €/ km of network and €/ MVA connected by producer; 4. Equivalent interruption time (TIE: Tempo de Interrupção Equivalente), Network and equipment availability (TCD: Taxa combinada de disponibilidade) and Interconnection capacity

Natural gas (Tx)

9.0

8.8

11.004

## Transparent and stable return mechanism



### **RoR** indexation mechanism

## At the start

- Base RoR indexed to the average
   Portuguese
   government 10-Y
   bond yields (using CAPM as a reference)
- RoR starting point set at the beginning of the regulatory period

average bond yield

# Every year Calculation of the RoR using the

New gas regulatory period starting in 2024



-2.031 0.25

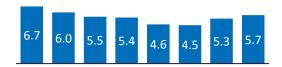
 RoR / 10y PGB relation of 0.3 (i.e., 1% change in RoR reflects a 3.3% change in 10y PGB)

## **RoR evolution**, %

### **Electricity** (base)



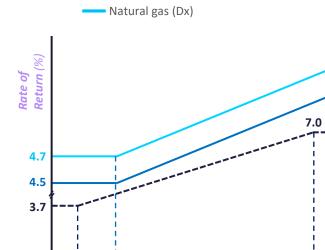
### **Gas Transmission**



### **Gas Distribution**







Electricity (Tx)

Avg. 10-Y PT Gov. bond yields (%)

8.969

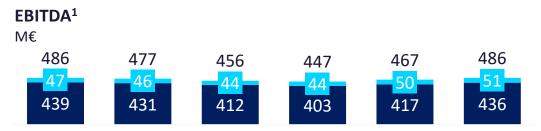
## **Stable financial performance**



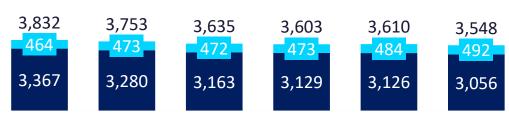


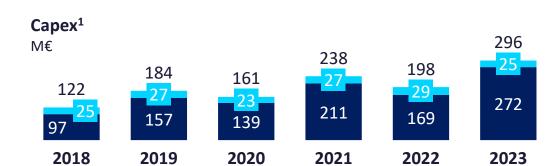


The regulatory framework provides REN with stable results









3.0

## International gas transmission business very stable







## Electrogas business has high EBITDA margins and low capex requirements...

## EBITDA

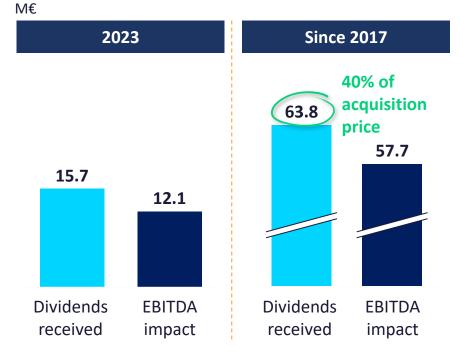


3.3

3.6

## ...with positive impact in REN's results

## Impact on REN



CORPORATE PRESENTATION 25

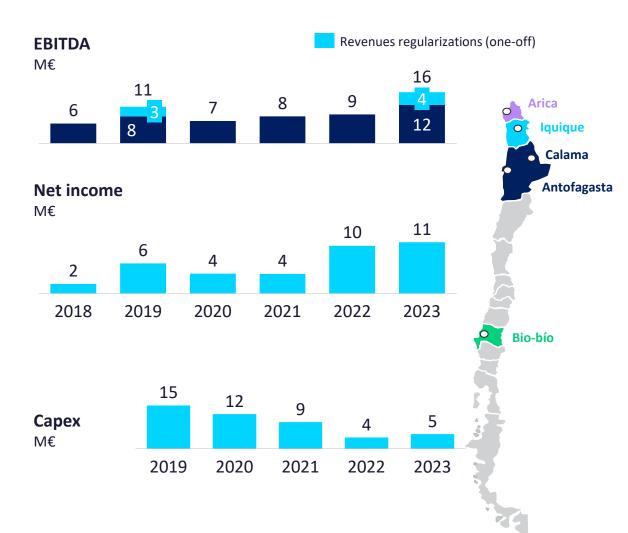
3.2

# International electricity transmission business with attractive growth potential





Transemel's results are expected to grow until 2025 reflecting strong expansion capex plans



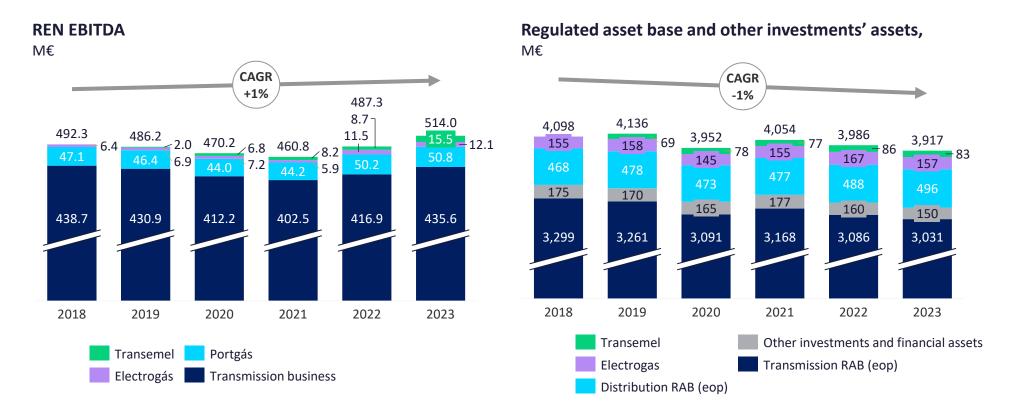
## Strong operational performance and

## stable asset base





New businesses allow for an overall asset base stabilization and sustainable operational results, despite mature domestic transmission business





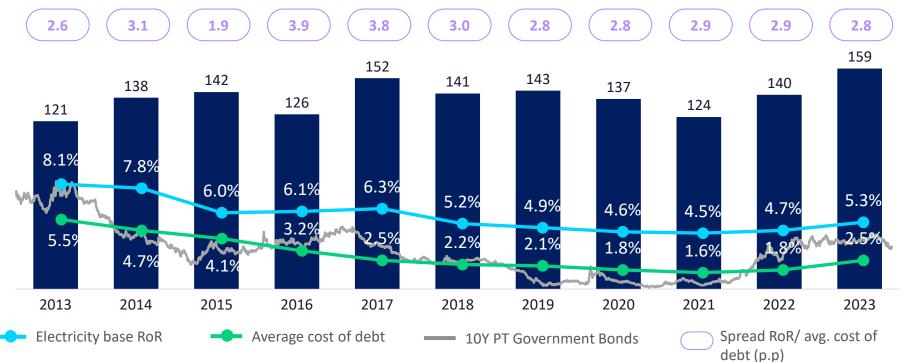
## Stable net income



## Despite some volatility in 10y Portuguese Government Bonds, REN has been able to maintain a stable net income

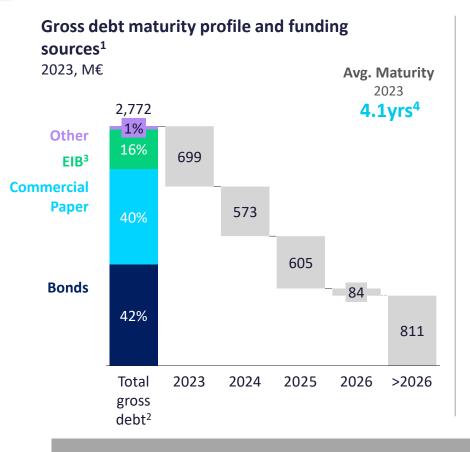
### Net income<sup>1</sup>

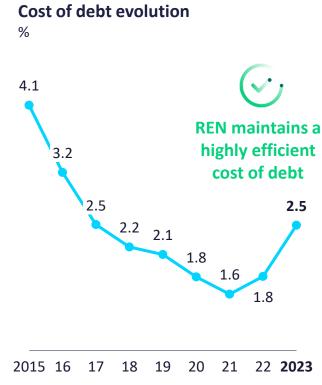
M€



<sup>1.</sup> Excluding extraordinary levy since 2014, and non recurring fiscal effect in 2023 Source: REN

# Balanced credit profile with investment grade credit metrics and lower cost of debt









BBB

Stable outlook

 $\begin{array}{c} \textbf{Fitch} \textbf{Ratings} \\ \textbf{BBB} \end{array}$ 

Stable outlook

Moody's Baa2

Stable outlook

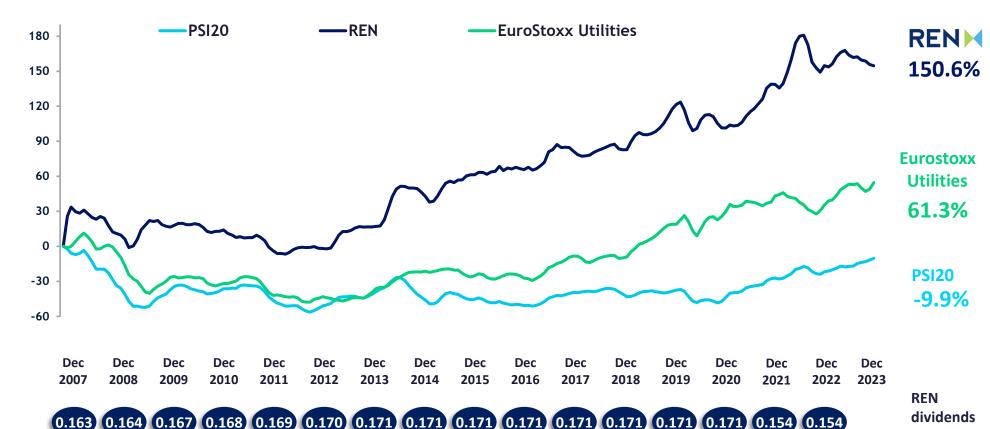
REN debt management priorities are cost of debt optimization and net income protection achieved through a flexible funding structure and adequate liquidity position

<sup>1.</sup> Fixed/variable rates: 62%/38%; 2. Adjusted by interest accruals and hedging on yen denominated debt; 3. European Investment Bank; 4. Includes liquidity available; The debt maturity was obtained in an exercise where all of REN's financial instruments, either currently issued or available to issue, are used

## Delivering compelling returns to shareholders

## Cumulative Total Shareholder Return<sup>1</sup> since REN's IPO

Indexed from 100



Source: REN, Bloomberg

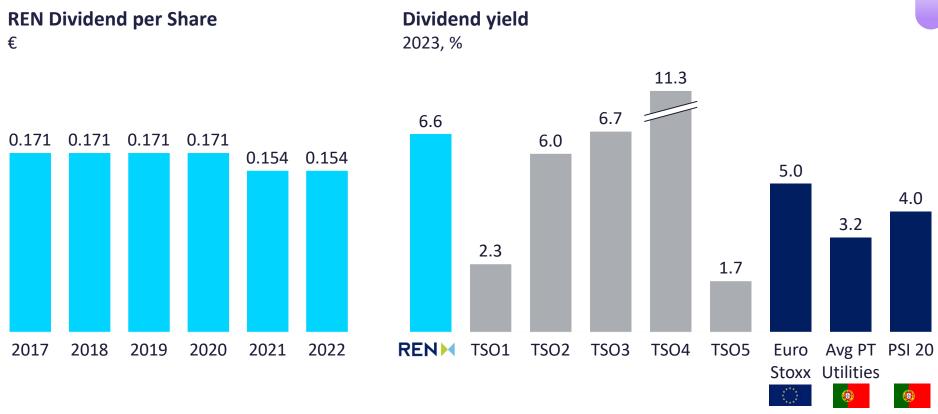
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paid

(€/per share)

<sup>1.</sup> Total Shareholder Return = (Stock price end of period - Stock price beginning of period + Dividends) / Stock price beginning of period; CORPORATE PRESENTATION

## Stable and attractive dividend per share



**REN** has delivered stable and attractive remuneration to its shareholders





# REN is enhancing its journey through 3 strategic pillars







# REN is stepping up and accelerating its ESG commitment



## **Environmental**



## **Social & Governance**

**2019:** >258,000 TON CO<sub>2</sub> emitted<sup>1</sup>



>1/3 of women in 1<sup>st</sup> line management positions by 2030



-55% CO<sub>2</sub> emissions<sup>1</sup> by 2030 vs. 2019





Increasing ESG weight in managers' performance metrics already by 2022



Carbon neutra by 2040





100% of new bond emissions to be green

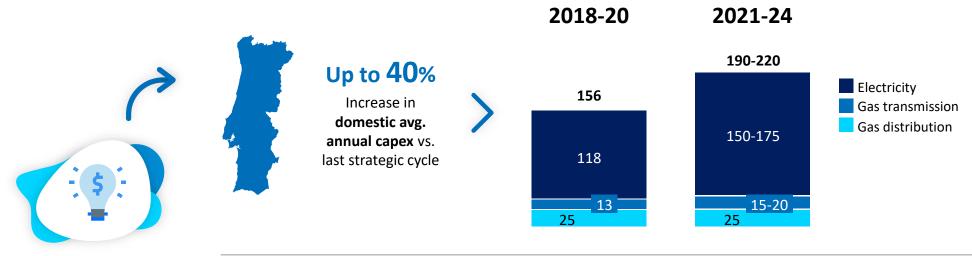


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# REN pushing for investment growth in Portugal and Chile



### Average annual capex, M€



+900M€
to be invested in 2021-24



+2x
Growth in
international avg.
annual capex vs. last
strategic cycle



Transemel secured 3 new projects for the development and operation of 3 substations:

2022: Buenavista and Buli substations (~US\$ 55 M)
2023: Las Delicias (~US\$ 46M)





# European and National energy policies are setting more ambitious targets for decarbonization



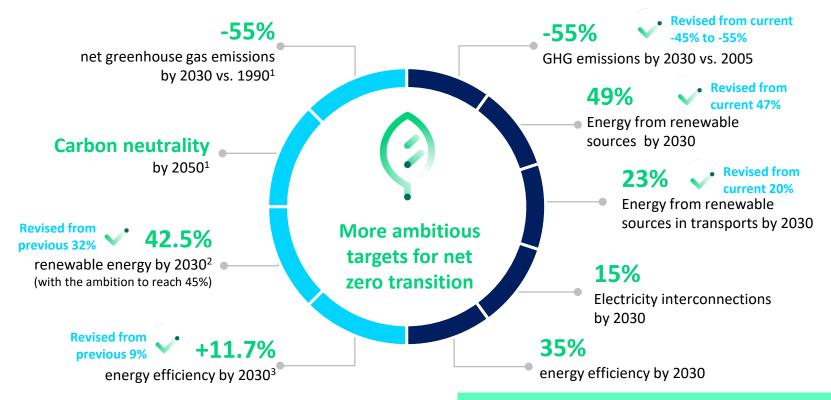
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The EU is setting more ambitious targets towards a net zero transition



Portugal is adapting PNEC 2030 to cope with new EU targets



By 30 June 2023, Portugal submitted the revised PNEC 2030 draft to the EC. The final version will be submitted on 30 June 2024

1. European Climate Law, 9 July 2021; 2. Revised Renewable Energy Directive, September 2023; 3. Revised Energy Efficiency Directive , September 2023

# REN's investment is expected to rise to enable more ambitious national decarbonization goals



14 direct agreements

signed in 2021 (capex

(11 already signed)

**Electricity** 

Targets announced in 2021



150-175 M€

capex p.a. (2021-24)

~70-75%

Expansion to accommodate new renewable resources

**Modernization**, resilience and climate change adaptation



Direct agreements between REN and PV promoters to connect solar plants



to be concluded in 2026)

18 direct agreements

Gas



40-45 M€

capex p.a. (2021-24)

40M€

Of total gas capex transmission between 2022-26 dedicated to investment in H<sub>2</sub> projects

25M€ p.a.

Of gas distribution capex, which includes preparing the grid for compatibility with green gases

>

**Hydrogen projects** 

Prepare gas infrastructure for renewable gases

112 Green Valley to

**H2 Green Valley** to be concluded in 2025

**Celza H<sub>2</sub> pipeline** application

5%
Target H<sub>2</sub> blending into grid by 2026

\_\_\_\_\_

10-15 M€

capex p.a. (2021-24)

**Transemel:** Present in **regions favorable** to **solar PV** and green **H**<sub>2</sub> **development,** namely in the north

**Electrogas:** Gas to remain **key element** to enable **energy transition** 



to PCI submitted

REN to contribute to Chile's ambitious decarbonization agenda and expected grid expansion

Chile

# Concrete investments in resilience and innovation deployment to keep strong operational performance





## Resilience and quality

- Reinforcement with new overhead lines.
- Refurbishment of overhead lines to increase resilience to "ice sleeves"
- Vegetation management



# Innovative and digital enabled

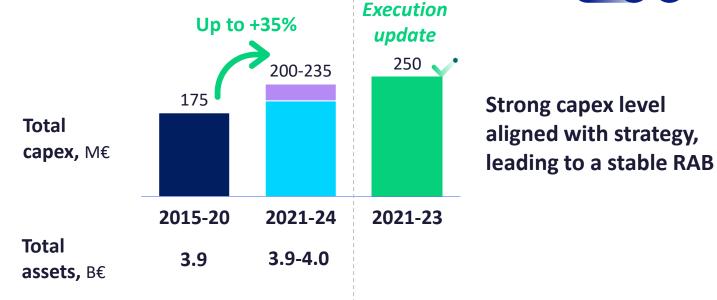
- Digital substations upgrade and deployment
- 5G nano-sensors for asset monitoring and integrity
- Transformers monitoring through analytical models
- Enterprise solutions to facilitate new ways of working
- Enterprise solutions to facilitate new ways of working
- AR<sup>1</sup>/VR<sup>2</sup> for field force training and safety
- AR<sup>1</sup> for planning, design and vegetation mgmt.
- Integrated forest and fire mgmt, using real time data

Up to 10% of electricity capex related to digital initiatives, properly backed with strong cybersecurity

## Investment growth and solid financials













## **REN** able to preserve solid performance in **EBITDA** and net profit

Steady regulatory framework with actions taken to mitigate effect of current macroeconomic context

1. EBITDA and net profit adjusted for non-recurring impacts from incentives and taxation

## Robust debt management and atractive returns







2022-23 (11% in 2021)



ratings

Optimize cost of debt

**Protect net profit** 

Committed to investment grade

Net debt, B€

FFO/ Net

debt, %

2.8-2.7

**12-14**%

beyond 2022

(~11% in 2021)

2021-24

11-13%

2018-20

2.4

(V)

**€**)

Dividend floor at 0.154€/share

+

Aim for a payout below 100%, while considering that potential uplift to DPS may occur if there are material net income upsides

92% Vividend payout in 2022

69% Vipole Dividend payout in 2023

Attractive and sustainable returns



Implementation of a bi-annual dividend distribution policy since 2022

**CORPORATE PRESENTATION** 

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## 2023 Results



		INDICATOR	2022	2023	Δ 2022/23	
		EBITDA <sup>1</sup>	487.3	514.0	26.7	5.5%
	Results	Net financial income <sup>1</sup>	-44.0	-40.6	3.4	7.7%
	Re	Net income	111.8	149.2	37.5	33.5%
		Recurrent net income	108.7	125.0	16.4	15.1%
开	ent	CAPEX <sup>2</sup>	201.5	301.5	100.0	49.6%
	nvestment	Transfers to RAB <sup>3</sup>	163.3	222.6	59.3	36.3%
	<u>_</u>	Average RAB	3,609.8	3,547.8	-61.9	-1.7%
		Net debt	2,043.7	2,748.7	705.0	34.5%
	Debt	Net debt (excluding tariff deviations)	2,543.1	2,421.2	-121.8	-4.8%
		Average cost of debt	1.8%	2.5%	0.7p.p.	

<sup>1.</sup> Includes the reclassification of costs with Financial Transmission Rights from Net Financial Income to EBITDA; 2. Capex includes direct acquisitions; 3. Transfers to RAB (at historic costs) includes direct acquisitions RAB related:

Acronyms: RAB - Regulated Asset Base

Note: Values in millions of euros unless otherwise stated

## REN at a glance<sup>1</sup>



**FINANCIAL** 

149.2 M€ NET INCOME

**301.5** M€ INVESTMENT

**3,547.8** M€ AVERAGE RAB



COMMUNITIES

**670** k€ INV. IN THE COMMUNITY

**1,535** hours volunteering



**ELECTRICITY** 

44.8 TWh ENERGY TRANSMITED

**50.7** TWh consumption

0.39 min
INTERRUPTION TIME<sup>2</sup>



**HUMAN CAPITAL** 

748
EMPLOYEES

28.2% WOMEN IN MANAGEMENT<sup>3</sup>



GAS

55.6 TWh TRANSPORTED ENERGY

**49.0** TWh CONSUMPTION

95% LNG TERMINAL



**NATURAL CAPITAL** 

49% ELECTRIFIED FLEET

47,378
TREES PLANTED