

# ANNUAL RESULTS REPORT 2015

March 17<sup>th</sup>, 2016



























#### **MAIN INDICATORS**

€M	4Q15	2015	2014	Δ%	ΔAbs.
EBITDA	117.4	489.7	505.2	-3.1%	-15.5
Financial Result <sup>(1)</sup>	-28.4	-98.8	-113.8	13.1%	14.9
Net Profit	24.5	116.1	112.8	3.0%	3.3
Recurrent Net Profit	24.7	118.1	140.3	-15.9%	-22.3
Average RAB	3,585.8	3,585.8	3,529.2	1.6%	56.5
CAPEX	94.6	240.4	163.3	47.2%	77.1
Net Debt	2,465.5	2,465.5	2,436.2	1.2%	29.3

(1) Excludes Financial revenue from the interconnection capacity auctions between Spain and Portugal (-€0.4M in 2014 and €0.3M in 2015) – known as FTR (Financial Transaction Rights) – that was reclassified from Financial Result to Revenues.

- In 2015, **Net Profit** increased 3.0% (+€3.3M) yoy, standing at €116.1M. This improvement was the result of: (1) a capital gain from the sale of REN's Enagás stake (+€16.1M); (2) a €9.9M tax credit and; (3) the boost in **Financial Result** (+€14.9M). Compromising Net Profit was the reduction in regulatory returns (-€30.9M) and the maintenance of the costs with the extraordinary levy to the energy sector established in 2015's State budget law;
- ▶ Without extraordinary effects, **Recurrent Net Profit** amounted to €118.1M, a 15.9% decrease over 2014;
- **EBITDA** was €489.7M (-3.1%), a decrease explained by both the changes in the regulation in the electricity sector and the reduction in the Portuguese sovereign yield in the RoR mechanism, partly offset by the capital gain achieved with the sale of REN's stake in Enagás (+€20.1M, at EBITDA level);
- In November, REN signed with the European Investment Bank (EIB) a new long-term financing agreement for €80M, the first tranche of a loan of €200M. The amount will support REN's investment program, mainly focused on projects to extend and improve the electricity transmission grid.

#### **AVERAGE RAB GREW BY 1.6% TO €3,585.8M**



#### **CAPEX** and RAB

€M	2015	2014	Δ%	ΔAbs.
Average RAB	3,585.8	3,529.2	1.6%	56.5
Electricity	2,149.4	2,128.0	1.0%	21.4
Land	281.2	294.3	-4.4%	-13.1
Natural gas	1,155.2	1,107.0	4.4%	48.2
RAB end of period	3,566.3	3,536.8	0.8%	29.5
Electricity	2,155.2	2,143.4	0.5%	11.7
Land	274.7	287.6	-4.5%	-12.9
Natural gas	1,136.4	1,105.7	2.8%	30.6
CAPEX	240.4	163.3	47.2%	77.1
Electricity	148.2	137.4	7.8%	10.8
Natural gas	91.8	25.8		66.0
Other	0.4	0.1		0.3
RAB variation e.o.p.	29.5	15.0		
Electricity	11.7	30.7		
Land	-12.9	-13.2		
Natural gas	30.6	-2.4		

- CAPEX and Transfers to RAB in 2015 rose to €240.4M (+€77.1M) and €231.6M (+€37.5M) respectively, benefiting from the acquisition of the two gas storage facilities from Galp Energia, which also positively affected the evolution of average RAB (+€56.5M to €3,585.8M);
- The most relevant investments in the electricity business concluded in 2015 were the new substation of Vila Nova de Famalicão (including the new Recarei-Vermoim line connection to this substation); the new GIS substation of Alto de São João (220kv); and the new lines between the substations of Vieira do Minho and Pedralva (new double OHL at 400+150 kV) and between the substations of Estremoz and Divor (new single at OHL at 400 kV);
- The most relevant project for the Natural Gas Business in the 2015 period was the partial transfer to REN of Galp's natural gas underground storage concession.

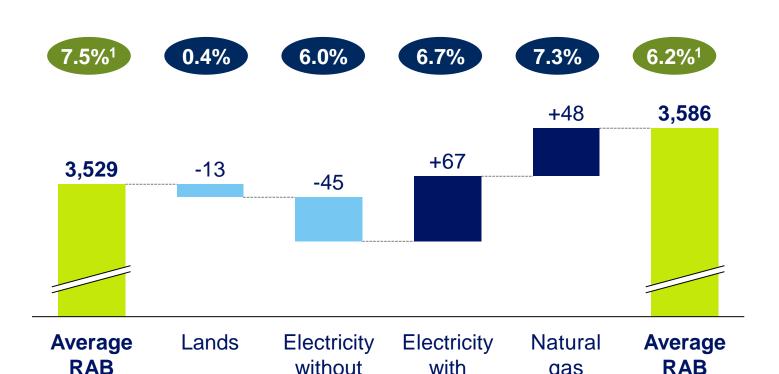
#### GAS STORAGE FACILITIES AND ELECTRICITY WITH PREMIUM led to an increase in RAB





**RAB** 

2014



with

premium

gas

2015

without

premium

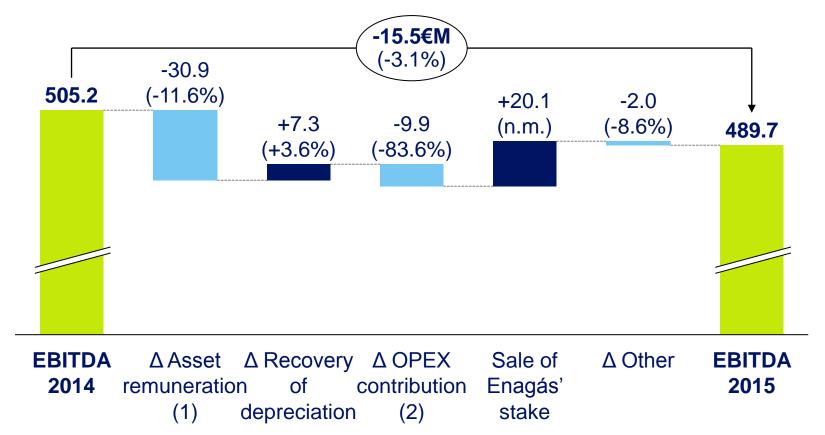
- Average RAB increased by €56.5M. This 1.6% growth was driven by Electricity with premium and Natural Gas;
- The base rate of return in the electricity business dropped to 6.0% from 7.8% in 2014. Electricity with premium (with a 6.7% RoR) was up by €66.8M vs 2014, while lands, the category with the lowest rate of return (0.4%), suffered a decrease in the value of its average RAB of €13.1M, to €281.2M;
- In natural gas, the average RAB had an increase of €48.2M (RoR 7.3%);
- At the end of 2015, electricity accounted for 59.9% of the average RAB, natural gas for 32.2% and lands for the remaining 7.8%.

<sup>1)</sup> RoR is equal to the specific asset remuneration, divided by average RAB.

# **EBITDA REACHED €489.7M**representing a decrease of 3.1% yoy



(€M)



- EBITDA was penalized by the changes in the new electricity regulatory framework and the reduction in the Portuguese sovereign yield in the RoR mechanism;
- There was a negative impact from Asset remuneration (-€30.9M) and OPEX contribution (-€9.9M), partially offset by the sale of Enagás' stake (+€20.1M) and Recovery of depreciation (+€7.3M), consistent with a higher asset base.

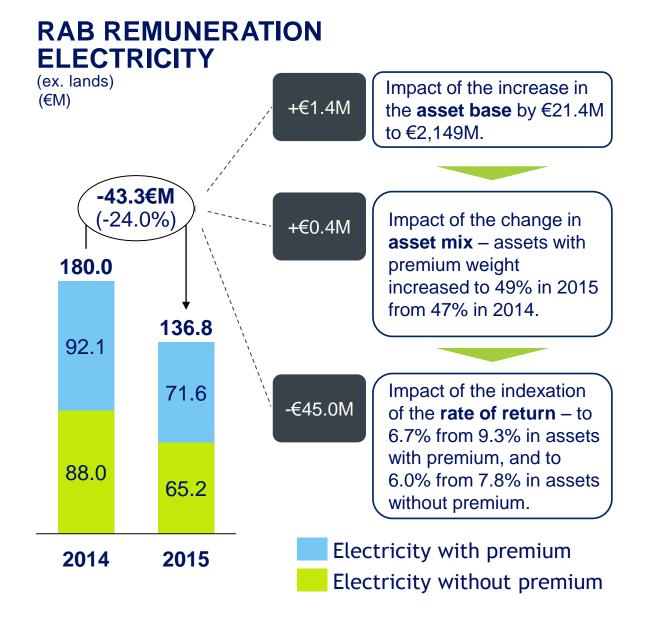
<sup>(1)</sup> Includes Δ+€2.0M of NG tariff smoothing effect;

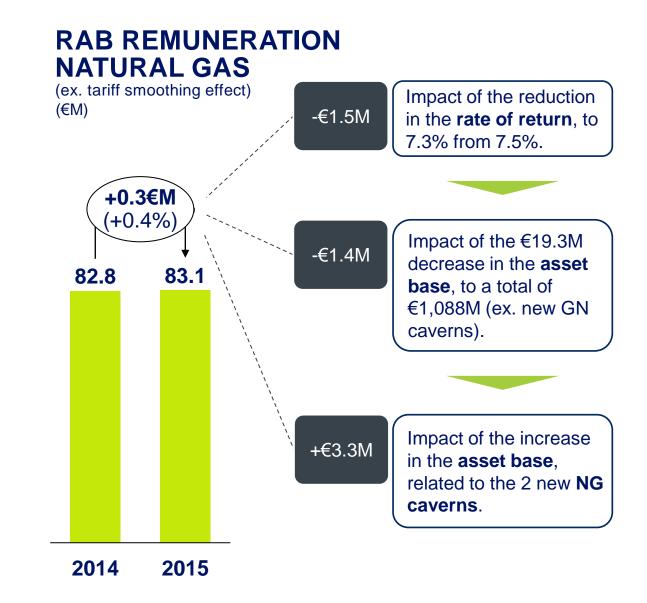
<sup>(2)</sup> Includes Δ-€1.3M of Opex own works.

## LOWER ROR HAD A NEGATIVE IMPACT IN RAB REMUNERATION

partially compensated by the increase in the NG asset base



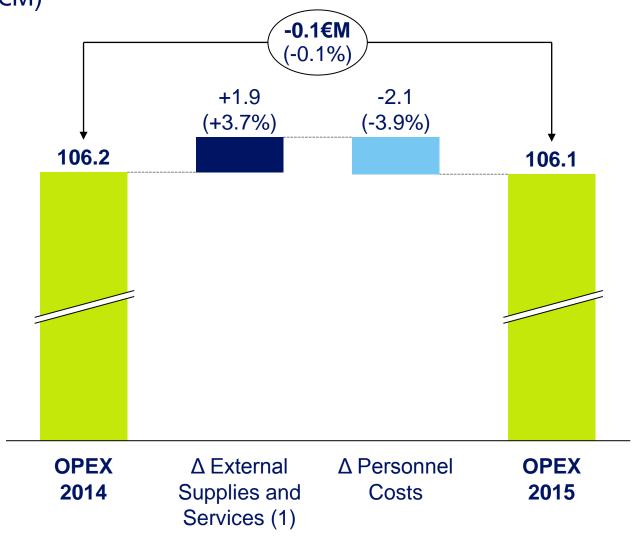




#### **OPEX STOOD STEADY IN 2015**







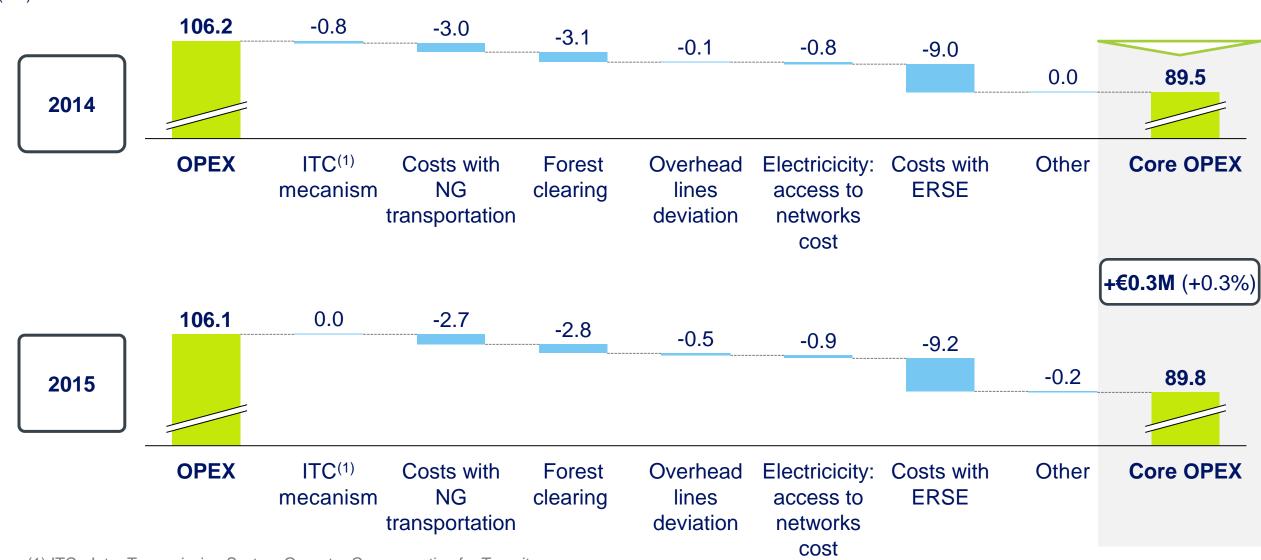
- Operational efficiency continued to have a positive behavior;
- Personnel Costs decreased by 3.9% to €51.4M.

#### **CORE OPEX IN LINE WITH PREVIOUS YEAR**



#### **CORE OPEX**





#### NET PROFIT DRIVEN BY BETTER FINANCIAL RESULT

#### reflecting a sound debt optimization strategy and liquidity profile



#### **NET PROFIT**

€M	2015	2014	Δ%	ΔAbs.
EBITDA	489.7	505.2	-3.1%	-15.5
Depreciation	209.3	202.6	3.3%	6.7
Financial Result <sup>(1)</sup>	-98.8	-113.8	13.1%	14.9
Profit before income tax and levy	181.5	188.8	-3.9%	-7.3
Taxes	40.0	51.0	-21.6%	-11.0
Extraordinary levy	25.4	25.1	1.5%	0.4
Net Profit	116.1	112.8	3.0%	3.3
Recurrent Net Profit	118.1	140.3	-15.9%	-22.3

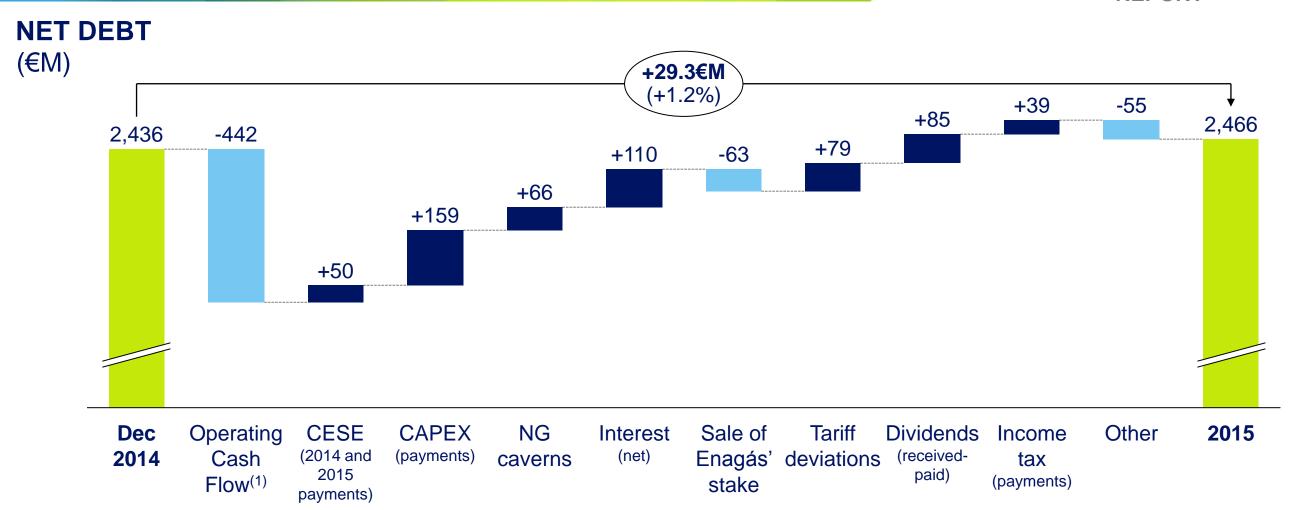
- The average cost of debt was 4.1% versus 4.7% in 2014;
- ▶ Financial Result improved to -€98.8M, representing a positive evolution of 13.1% when compared with 2014;
- (1) Excludes Financial revenue from the interconnection capacity auctions between Spain and Portugal (-€0.4M in 2014 and €0.3M in 2015) known as FTR (Financial Transaction Rights) that was reclassified from Financial Result to Revenues.

- Net Profit increased by 3.0%, reaching €116.1M, with the improvement in Financial Result (+€14.9M due to a lower average cost of debt). Net Profit also benefitted from the capital gain resulting from the sale of the Enagás' stake (+€16.1M), but was negatively affected by both the energy sector extraordinary levy and the changes in the new electricity regulatory framework;
- Reported Income Tax decreased by 21.6% to €40.0M. REN benefited from the recovery of a tax impairment of €9.9M and from the decrease of 2 p.p. in the corporate tax base rate;
- In 2015, the Group was taxed at a Corporate Income Tax rate of 21%, added by a municipal surcharge up the maximum of 1.5% over the taxable profit and (i) a State surcharge of an additional 3.0% of taxable profit between €1.5M and €7.5M, (ii) an additional 5.0% of taxable profit in excess of €7.5M and up to €35.0M and (iii) 7.0% over the taxable profit in excess of €35.0M, which results in a maximum aggregate tax rate of 29.5%.

#### NET DEBT UP BY 1.2% VS 2014

#### Following the investment in the new NG caverns

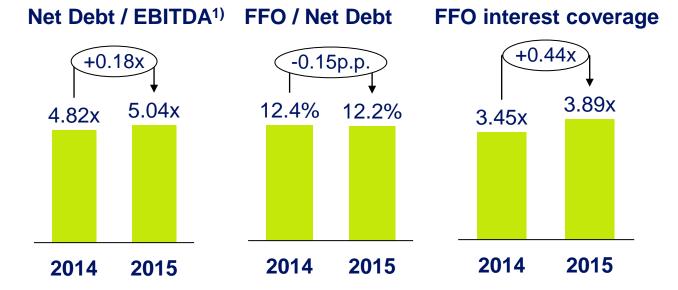




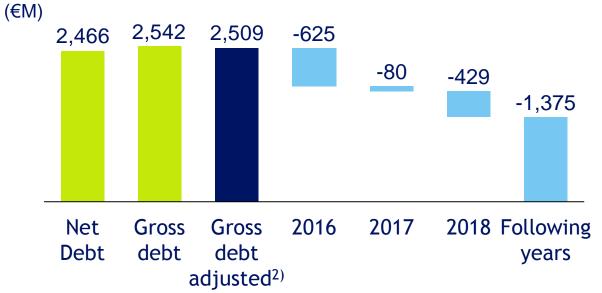
- The average cost of debt decreased by 62 bps in annual terms;
- Net Debt/EBITDA increased to 5.04x (4.82x in 2014) due to a decrease in EBITDA.

#### **REN IS ALREADY FUNDED BEYOND 2016**





#### **DEBT MATURITY SCHEDULE**



▶ 2015 was marked by a significant reduction in the cost of REN's debt thus continuing the trend set in 2014. This reduction was the result of the improvement in the country's macro-economic framework and REN's own risk profile that translated into the recognition of REN's debt as investment grade by the three major rating

agencies (S&P, Fitch and Moody's);

- PREN has taken advantage of the improved environment to reorganize its debt, reinforcing liquidity and financial solidity, promoting the diversification of its funding sources and lenders' base while also reducing the refinancing risk;
- ▶ REN's financing strategy has placed special emphasis on the flexibility of the financial instruments contracted, thus allowing the Company to adjust the cost of debt to the improvement seen in credit market conditions both significantly and quickly;
- The average debt maturity is currently 4.16 years.

<sup>1)</sup> The 2015 EBITDA does not consider the one-off with the sale of Enagás stake (€20.1M); 2) Adjusted by interest accruals and hedging on yen denominated debt.



€M	2015	2014
Fixed assets RAB related	3,860.3	3,827.6
Investments and goodwill <sup>1</sup>	184.9	347.6
Tariff deviations	205.8	206.6
Receivables <sup>2</sup>	262.8	415.6
Cash	63.7	114.3
Other <sup>3</sup>	12.5	13.1
Total assets	4,590.0	4,924.8
Shareholders equity	1,161.3	1,135.6
Debt (end of period)	2,542.0	2,604.5
Provisions	6.9	7.3
Tariff deviations	28.0	58.2
Payables <sup>4</sup>	708.2	968.0
Other <sup>5</sup>	143.6	151.2
Total equity and liabilities	4,590.0	4,924.8

- ► The total amount of *fixed assets RAB related* increased to €3,860.3M (this value includes investment subsidies and the new caverns recently purchased from Galp);
- Investments and goodwill (1) decreased to €184.9M from €347.6M at the end of 2014. This item includes goodwill, available-for-sale financial assets, derivative financial instruments, investments in associates and other investments;
- Receivables (2) related to trade and other receivables, deferred tax assets and current income tax recoverable, reached €262.8M in 2015, a decrease from €415.6M at the end of 2014;
- Other Assets (3) stood at €12.5M. This item consists of inventories, guarantee deposits, fixed assets and assets in progress (not RAB related);
- Payables (4) include trade and other payables, deferred tax liabilities and income tax payable. These totalized €708.2M at the end of 2015, versus €968.0M in 2014;
- Description Descr

# THE BALANCE OF TARIFF DEVIATIONS TOTALIZED €227.8M to be received from tariffs in the next two years



#### **TARIFF DEVIATIONS**

€M	2015	2014
Electricity	114.3	31.9
Natural gas	46.8	68.7
Trading	66.7	47.7
TOTAL	227.8	148.4

The value of the tariff deviations is paid in full and with interest over a two year period from the moment it is created.

#### **DIVERSIFIED FUNDING SOURCES**



#### **BORROWINGS**

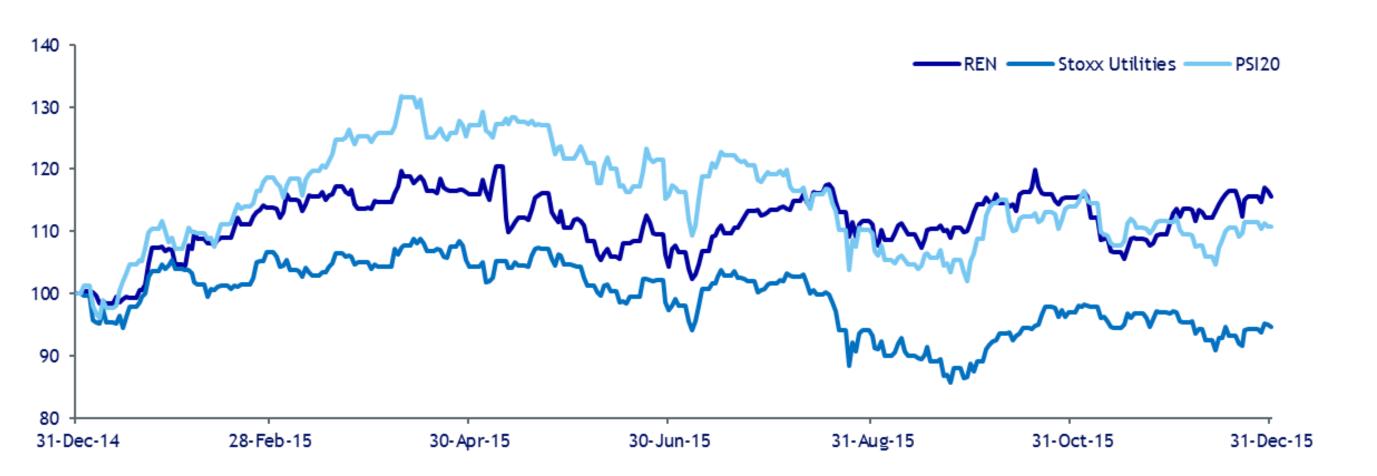
€M	Current	Non Current	TOTAL
Bonds	330.0	1,205.7	1,535.7
Bank borrowings	57.9	560.6	618.5
Commercial paper	236.0	129.0	365.0
Bank overdrafts	0.1	0.0	0.1
Finance lease	1.2	1.9	3.1
TOTAL	625.2	1,897.2	2,522.4
Accrued interest	29.9	0.0	29.9
Prepaid interest	-4.3	-6.0	-10.2
TOTAL	650.8	1,891.2	2,542.0

On 31<sup>st</sup> December 2015 REN's total liquidity amounted to €969M, including credit lines, loans, non-used commercial paper facilities, cash and bank deposits;

- ▶ The Group had five active commercial paper programmes, in the amount of €900M, of which €535M were available to be used. From the total amount of commercial paper programs, €600M had subscription guarantees;
- During the period, the following financial transactions were made: (1) two bonds with an amount of €113.5M reached their maturity; (2) REN issued a new bond in the amount of €300M at a fixed rate of 2.50%; (3) as part of the financing agreement that REN signed in 2010 with the EIB (to finance projects on the electricity sector) the second tranche in the amount of €75M was disbursed;
- ▶ Bank borrowings were mainly (€553.4M) represented by EIB loans;
- In 2015, The Group proceeded to the total disbursement of the borrowing with the Industrial and Commercial Bank of China (ICBC) and China Development Bank in the amount of €175M. On the other hand, a new credit line in the mount of €120M was negotiated with the ICBC;
- The Group also had credit lines negotiated and not used in the amount of €80M, maturing up to one year, which are automatically renewed periodically (if they are not resigned in the contractually specified period for that purpose);
- REN's financial liabilities had the following main types of covenants: Cross Default, Pari Passu, Negative Pledge, Gearing (ratio of total consolidated equity to the amount of the Group's total concession assets). The Gearing ratio comfortably met the limits defined, being 100% above the minimum level;
- The borrowings from the EIB included ratings covenants. In the event of ratings below the levels specified, REN can be called to provide a guarantee acceptable to the EIB.



#### **ANNUALIZED CLOSING PRICES**



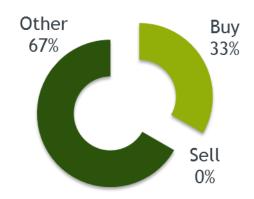
Source: Bloomberg

#### **MARKET INFORMATION**



## ANALYST RECOMMENDATIONS(1)

- ► Average price target €2.96
- Upside/Downside(+/-) +14.6%



## CMVM: MAIN PRESS RELEASES (from January 2015)

- Jan-23: Resignation of member of the Board of Directors
- Jan-30: S&P affirms REN's rating with positive outlook
- **Feb-05:** Issue of debt instruments
- Feb-10: Extraordinary contribution over the energy sector
- Feb-11: Qualified shareholding (Fidelidade)
- Mar-19: 2014 Annual results presentation
- Mar-27: Qualified shareholding (EGF)
- Apr-17: Resolutions approved at the General Shareholders meeting
- Apr-24: Payment of dividends
- May-10: First quarter 2015 consolidated results presentation
- May-15: Strategic Update 2015-2018
- Jul-09: Transactions over REN shares (Board Member)
- Jul-20: Transaction of REN shares (Gestmin)
- Jul-24: Qualified shareholding (EGF)
- Jul-24: Qualified shareholding (Logofinance)

(1) March 08th 2016.

#### REN'S TOTAL SHAREHOLDER RETURN WAS +65.6% (ITD)



REN		
	2015	2014
END OF PERIOD		
Price (€)		
Close	2.782	2.406
Average	2.683	2.626
High YTD	2.899	2.900
Low YTD	2.367	2.238
Variation YTD	15.6%	7.5%
Market cap. (€M)	1,485.6	1,284.8
Nr. of shares (M)	534	534
Own shares (M)	3.9	3.9
Volume (M shares)	0.109	0.194
Volume WAP	2.687	2.643
Performance indicators		
Dividend yield	6.1%	7.1%
PER	9.8x	9.3x
Total shareholder return YTD	23.0%	14.3%
Cumulative total return*		
REN	65.6%	34.6%
PSI20	-44.6%	-51.8%
EuroStoxx Utilities	-24.6%	-23.6%

- **Jul-31:** First half 2015 consolidated results presentation
- Aug-04: TSO certification
- Oct-14: S&P raises REN's rating and maintains positive outlook
- Oct-27: Transactions of REN shares (Fidelidade)
- Nov-06: Credit facility agreement (ICBC)
- **Nov-13:** First nine months 2015 consolidated results presentation
- Nov-19: Transactions of REN shares
- ▶ **Nov-25:** Credit facility agreement with EIB
- Nov-27: Qualified shareholding (Oliren)
- Dec-04: Resignation of member of the Board of Directors
- Feb-15: Summary of annual information disclosed in 2015

<sup>\*</sup> Inception to date (July 9<sup>th</sup> 2007). Source: Bloomberg





#### **EBITDA BREAKDOWN**



€M	2015	2014	2015/	2014
Elvi	2015	2014	Δ%	Δ Abs.
1) TOTAL REVENUES	819.3	755.7	8.4%	63.6
Revenues from assets	446.0	469.7	-5.0%	-23.6
Return on RAB	219.9	262.8	-16.3%	-42.9
Electricity	136.8	180.0	-24.0%	-43.3
Natural gas	83.1	82.8	0.4%	0.3
Hydro land remuneration	0.3	0.2	69.0%	0.1
Lease revenues from hydro protection zone	0.7	0.7	-1.2%	0.0
Remuneration of fully depreciated assets	18.5	8.6	114.5%	9.9
Tariff smoothing effect (natural gas)	-3.5	-5.5	36.6%	2.0
Recovery of depreciation (net from subsidies)	192.1	185.0	3.8%	7.1
Subsidies amortization	18.0	17.8	1.3%	0.2
Revenues of OPEX	94.2	103.1	-8.5%	-8.8
Other revenues	39.0	19.7	97.5%	19.2
Construction revenues (IFRIC 12)	240.0	163.2	47.1%	76.8
2) OPEX	106.1	106.2	<b>-0.1%</b>	-0.1
Personnel costs	51.4	53.4	-3.9%	-2.1
External supplies and services	42.3	40.2	5.2%	2.1
Other operational costs	12.5	12.6	-1.1%	-0.1
3) Construction costs (IFRIC 12)	222.6	142.8	55.9%	79.8
4) Depreciation	209.3	202.6	3.3%	6.7
5) Other	0.9	1.5	-37.8%	-0.6
6) EBIT	280.4	302.6	-7.3%	-22.2
7) Depreciation	209.3	202.6	3.3%	6.7
8) EBITDA	489.7	505.2	-3.1%	-15.5
9) Depreciation	209.3	202.6	3.3%	6.7
10) Financial result	-98.8	-113.8	13.1%	14.9
11) Income tax expense	40.0	51.0	-21.6%	-11.0
12) Extraordinary contribution on energy sector	25.4	25.1	1.5%	0.4
13) NET PROFIT	116.1	112.8	3.0%	3.3
14) Non recurrent items*	2.0	27.6	-92.9%	-25.6
15) RECURRENT NET PROFIT	118.1	140.3	-15.9%	-22.3

#### **NON RECURRENT ITEMS:**

\* 2015: i) Cost of carry of EIB account of €3.2M (€2.3M after taxes); ii) energy sector extraordinary levy, as established in 2015 State budget law (€25.4M); iii) capital gains with the sale of the group's stake in Enagás (-€20.1M; -€16.1M after taxes); and iv) a one-off effect related to the recovery of tax impairment generated in the constitution of REN, S.A. (-€9.9M; -€9.7M net of associated costs and after taxes);

**2014:** i) Cost of carry of EIB escrow account of €3.6M (€2.5M after taxes), and ii) Energy sector extraordinary levy, as established in 2014 State budget law (€25.1M).

## OTHER OPERACIONAL REVENUES AND COSTS BREAKDOWN



€M		2014	2015/2014	
CIVI	2013	2014	Δ %	Δ Abs.
Other revenues	39.0	19.7	97.5%	19.2
Allowed incentives	3.3	3.1	7.3%	0.2
Interest on tariff deviation	2.7	1.2	116.8%	1.4
Available incentive	0.0	1.0		-1.0
Gains in related companies	20.1	0.0		20.1
Telecommunication sales and services rendered	5.6	5.5	2.4%	0.1
Consultancy services and other services provided	3.3	4.4	-24.2%	-1.1
Other revenues	4.0	4.6	-12.8%	-0.6
Other costs	12.5	12.6	-1.1%	-0.1
Costs with ERSE	9.2	9.0	2.4%	0.2
Other	3.2	3.6	-9.9%	-0.4

### EBIT BREAKDOWN (ELECTRICITY<sup>1</sup>)



	0015	2242	2015/2014	
€M	2015	<b>2014</b> <sup>2</sup>	Δ %	Δ Abs.
1) REVENUES	518.2	543.1	-4.6%	-24.9
Revenues from assets	307.7	336.1	-8.4%	-28.4
Return on RAB	136.8	180.0	-24.0%	-43.3
Hydro land remuneration	0.3	0.2	69.0%	0.1
Lease revenues from hydro protection zone	0.7	0.7	-1.2%	0.0
Remuneration of fully depreciated assets	18.5	8.6	114.5%	9.9
Recovery of depreciation (net from subsidies)	139.2	134.4	3.6%	4.8
Subsidies amortization	12.2	12.1	0.8%	0.1
Revenues of OPEX	58.8	68.4	-14.0%	-9.6
Other revenues	3.4	1.2		2.2
Interest on tariff deviation	1.2	-1.6		2.8
Other	2.2	2.8	-22.2%	-0.6
Construction revenues (IFRIC 12)	148.3	137.4	7.9%	10.9
2) OPEX	51.5	51.8	-0.5%	-0.3
Personnel costs	21.6	23.8	-9.3%	-2.2
External supplies and services	22.2	20.3	9.1%	1.9
Other operational costs	7.8	7.7	1.3%	0.1
3) Construction costs (IFRIC 12)	133.4	120.6	10.7%	12.9
4) Depreciation	151.0	146.8	2.9%	4.3
5) Other	0.6	1.0	-34.0%	-0.3
<b>6) EBIT</b> (1-2-3-4-5)	181.5	223.0	-18.6%	-41.5
7) Depreciation	151.0	146.8	2.9%	4.3
<b>8) EBITDA</b> (6+7)	332.5	369.8	-10.1%	-37.2

- (1) Includes Electricity and Enondas (wave energy concession);
- (2) For comparison purposes, 2014 values were adjusted excluding REN Trading.

## EBIT BREAKDOWN (NATURAL GAS)



€M	2015	2014	2015/2	2014
CIVI	2013	2017	Δ %	Δ Abs.
1) REVENUES	269.8	200.1	34.8%	69.7
Revenues from assets	138.4	133.6	3.6%	4.7
Return on RAB	83.1	82.8	0.4%	0.3
Tariff smoothing effect (natural gas)	-3.5	-5.5	36.6%	2.0
Recovery of depreciation (net from subsidies)	52.9	50.6	4.5%	2.3
Subsidies amortization	5.9	5.7	2.3%	0.1
Revenues of OPEX	35.4	34.6	2.3%	0.8
Other revenues	4.1	6.1	-32.0%	-2.0
Interest on tariff deviation	1.1	1.2	-2.4%	0.0
Other	3.0	4.9	-39.1%	-1.9
Construction revenues (IFRIC 12)	91.9	25.8		66.1
2) OPEX	25.0	24.6	1.3%	0.3
Personnel costs	8.3	7.8	6.9%	0.5
External supplies and services	12.7	12.7	-0.2%	0.0
Other operational costs	4.0	4.2	-4.9%	-0.2
3) Construction costs (IFRIC 12)	89.3	22.2		67.1
4) Depreciation	58.0	55.6	4.3%	2.4
5) Other	-0.3	0.4		-0.7
6) EBIT	97.9	97.3	0.6%	0.6
7) Depreciation	58.0	55.6	4.3%	2.4
8) EBITDA	155.9	152.9	2.0%	3.0

### EBIT BREAKDOWN (OTHER1)



€M	2015	<b>2014</b> <sup>2</sup>	2015	5/2014	
€IVI	2015	2014	Δ%	Δ Abs.	
1) TOTAL REVENUES	31.3	12.4		18.8	
Other revenues	31.4	12.4		19.0	
Allowed incentives	3.3	3.1	7.3%	0.2	
Interest on tariff deviation	0.3	1.7	-80.3%	-1.3	
Telecommunication sales and services rendered	5.6	5.5	2.4%	0.1	
Gains in related companies	20.1	0.0		20.1	
Consulting and other services	1.1	1.0	13.3%	0.1	
Other	1.1	1.3	-18.2%	-0.2	
Construction revenues (IFRIC 12)	-0.2	0.0		-0.2	
2) OPEX	29.6	29.7	-0.6%	-0.2	
Personnel costs	21.5	21.9	-1.7%	-0.4	
External supplies and services	7.4	7.1	3.5%	0.2	
Other operational costs	0.7	0.7	-4.8%	0.0	
3) Construction costs (IFRIC 12)	-0.2	0.0		-0.2	
4) Depreciation	0.3	0.3	1.7%	0.0	
5) Other	0.6	0.1		0.5	
6) EBIT	1.0	-17.7		18.7	
7) Depreciation	0.3	0.3	1.7%	0.0	
8) EBITDA	1.2	-17.4		18.7	

- (1) Includes REN SGPS, REN Serviços, REN Telecom, REN Trading and REN Finance B.V.;
- (2) For comparison purposes, 2014 values were adjusted considering REN Trading.

CNA	0015	0011	2015/	2014
€M	2015	2014	Δ%	Δ Abs.
CAPEX*	240.4	163.3	47.2%	77.1
Electricity	148.2	137.4	7.8%	10.8
Natural gas	91.8	25.8		66.0
Other	0.4	0.1		0.3
Transfers to RAB**	231.6	194.2	19.3%	37.5
Electricity	141.3	146.0	-3.2%	-4.7
Natural gas	90.4	48.2	87.5%	42.2
Average RAB	3,585.8	3,529.2	1.6%	56.5
Electricity	2,149.4	2,128.0	1.0%	21.4
With premium	1,061.2	994.4	6.7%	66.8
Without premium	1,088.2	1,133.6	-4.0%	-45.4
Land	281.2	294.3	-4.4%	-13.1
Natural gas	1,155.2	1,107.0	4.4%	48.2
RAB e.o.p.	3,566.3	3,536.8	0.8%	29.5
Electricity	2,155.2	2,143.4	0.5%	11.7
Land	274.7	287.6	-4.5%	-12.9
Natural gas	1,136.4	1,105.7	2.8%	30.6
RAB's variation e.o.p		15.0		
Electricity	11.7	30.7		
Land	-12.9	-13.2		
Natural gas	30.6	-2.4		
<b>RAB's remuneration</b>	220.9	263.7	-16.2%	-42.8
Electricity	136.8	180.0	-24.0%	-43.3
With premium	71.6	92.1	-22.3%	-20.5
Without premium	65.2	88.0	-25.9%	-22.7
Land	1.0	0.9	11.2%	0.1
Natural gas	83.1	82.8	0.4%	0.3
RoR's RAB	6.2%	7.5%		-1.3p.p.
Electricity	6.4%	8.5%		-2.1p.p.
With premium	6.7%	9.3%		-2.5p.p.
Without premium	6.0%	7.8%		-1.8p.p.
Land	0.4%	0.3%		0.0p.p.
Natural gas	7.3%	7.5%		-0.1p.p.

<sup>\*</sup> Total costs;

<sup>\*\*</sup> Transfers to RAB include direct acquisitions RAB related.



	2015	2014
Net Debt (€M)	2,465.5	2,436.2
Average cost	4.1%	4.7%
Average maturity (years)	4.2	3.9

DEBT BREAKDOWN		
Funding sources		
Bond issues	61%	52%
EIB	23%	22%
Loans	2%	6%
CDB	0%	6%
Other	15%	15%

TYPE		
Float	47%	55%
Fixed	53%	45%

CREDIT METRICS		
Net Debt / EBITDA	5.0x	4.8x
FFO / Net Debt	12.2%	12.4%
FFO interest coverage	3.9x	3.5x

RATING	Long term	Short term	Outlook	Date
Moody's	Baa3	-	Stable	10/21/2014
Standard & Poor's	BBB-	BB+	Positive	10/14/2015
Fitch	BBB	F3	Stable	01/15/2015



# CONSOLIDATED FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENTS Financial position (teuros)



	Dec2015	Dec2014
ASSETS		
Non-current assets		
Property, plant and equipment	695	682
Goodwill	3,774	3,774
Intangible assets	3,869,085	3,838,228
Investments in associates and joint ventures	14,588	12,575
Available-for-sale financial assets	154,862	144,443
Derivative financial instruments	10,157	21,970
Other financial assets	7	93,482
Trade and other receivables	133,676	86,182
Deferred tax assets	65,838	65,982
	4,252,682	4,267,320
Current assets		
Inventories	2,985	1,779
Trade and other receivables	263,766	459,785
Available-for-sale financial assets	0	62,530
Current income tax recoverable	5,358	10,219
Other financial assets	1,510	8,864
Cash and cash equivalents	63,652	114,258
	337,271	657,435
TOTAL ASSETS	4,589,953	4,924,755

	Dec2015	Dec2014
EQUITY		
Shareholders' equity:		
Share capital	534,000	534,000
Own shares	-10,728	-10,728
Reserves	325,619	315,621
Retained earnings	196,253	183,896
Other changes in equity	30	0
Net profit for the year	116,115	112,777
TOTAL EQUITY	1,161,289	1,135,567
LIABILITIES		
Non-current liabilities		
Borrowings	1,891,245	2,207,514
Liability for retirement benefits and others	129,217	126,617
Derivative financial instruments	8,426	24,581
Provisions	5,717	4,947
Trade and other payables	332,232	328,228
Deferred tax liabilities	88,249	92,270
	2,455,086	2,784,157
Current liabilities		
Borrowings	650,755	396,952
Provisions	1,171	2,369
Trade and other payables	315,735	605,710
Derivative financial instruments	5,918	0
	973,579	1,005,031
TOTAL LIABILITIES	0.400.004	0.700.460
TOTAL LIABILITIES	3,428,664	3,789,188
TOTAL EQUITY AND LIABILITIES	4,589,953	4,924,755

# CONSOLIDATED STATEMENTS Profit and loss (teuros)

	Period ended	December
	2015	2014
Sales	552	575
Services rendered	536,544	570,275
Revenue from construction of concession assets	240,002	163,186
Gains / (losses) from associates and joint ventures	768	421
Operating grants	0	10
Other operating income	41,279	21,576
Operating income	819,144	756,042
Cost of goods sold	-562	-802
Cost with construction of concession assets	-222,602	-142,794
External supplies and services	-42,636	-40,537
Personnel costs	-51,673	-53,049
Depreciation and amortizations	-209,303	-202,628
Provisions	302	-1,449
Impairments	-683	-28
Other expenses	-11,893	-11,795
Operating costs	-539,049	-453,082
Operating results	280,095	302,960
Financial costs	-110,503	-131,735
Financial income	6,339	9,001
Investment income - dividends	5,592	8,569
Financial result	-98,572	-114,165
Profit before income tax	181,523	188,795
Income tax expense	-39,963	-50,953
Energy sector extraordinary contribution (CESE)	-25,445	-25,065
Net profit for the year	116,115	112,777
Attributable to:		
Equity holders of the Company	116,115	112,777
Non-controlled interest	-	-
Consolidated profit for the year	116,115	112,777

## RESULTS REPORT

# CONSOLIDATED STATEMENTS Cash flow (teuros)



	Period ended	d December
	2015	2014
Cash flow from operating activities		
Cash receipts from customers (a)	1,951,951	2,459,521
Cash paid to suppliers (a)	-1,514,879	-1,841,765
Cash paid to employees	-62,508	-62,993
Income tax received/(paid)	-39,229	-98,159
Other receipts/(payments) relating to operating activities	-95,865	-87,190
Net flows from operating activities (1)	239,469	369,413
Cash flow from investing activities		
Receipts related to:		
Available-for-sale	63,278	C
Property, plant and equipment	3	C
Other financial assets	100,857	22,728
Investment grants	10,380	1,154
Interests and other similar income	174	7,510
Dividends	5,513	8,422
Payments related to:		
Available-for-sale	-208	-100
Property, plant and equipment	-2	8-
Intangible assets - Concession assets	-225,414	-127,510
Net cash flows used in investing activities (2)	-45,419	-87,806
Cash flow from financing activities		
Receipts related to:		
Borrowings	3,043,500	4,580,500
Derivative financial instruments	15,007	C
Interests and other similar income	0	73
Payments related to:		
Borrowings	-3,110,844	-4,700,564
Interests and other similar expense	-100,122	-125,493
Dividends	-90,650	-90,650
Net cash from / (used in) financing activities (3)	-243,110	-336,134
Net (decrease)/increase in cash and cash equivalents (1)+(2)+(3)	-49,060	-54,527
Cash and cash equivalents at the beginning of the year	112,599	167,126
Cash and cash equivalents at the end of the period	63,539	112,599
Detail of cash and cash equivalents		•
Bank overdrafts	-113	-1,659
Bank deposits	63,652	114,258
1 17 17	63,539	112,599

(a) These amounts include payments and receipts relating to activities in which the Group acts as agent, income and costs being reversed in the consolidated statement of profit and loss.

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